CHAIRMAN'S MESSAGE

WE ENDED FISCAL 2001

as a leaner, more focused company as a result of executing on our restructuring plans.

TO OUR SHAREOWNERS:

A year ago we said fiscal 2001 would be a transition year for Lucent Technologies as we worked to address the issues of focus and execution that had affected our results in fiscal 2000. The global market was still strong last fall as we put restructuring plans in place to get us back on track.

But market conditions deteriorated rapidly, and like others in the industry, during fiscal 2001 we experienced substantial declines in revenue, reflecting industry consolidation, a decline in the Competitive Local Exchange Carrier market, and lower-than-expected capital spending by large service providers in the United States and around the world. We responded with a Phase II restructuring plan to accelerate and deepen our efforts to refocus the company, streamline our operations and drive out even more costs so that we would be well positioned when the market for telecom equipment improved. We also decided to focus on the world's largest service providers, which, despite the softening economy, continue to build and maintain their networks.

And, with a lot of hard work, we made significant progress on our turnaround during the year.

From the end of the first fiscal quarter to the end of the fourth fiscal quarter, we:

- Improved cash flow by nearly $2 billion, from a negative $2.2 billion to a negative $280 million.*
- Reduced annual expense run rate by $2.4 billion.*
- Reduced headcount by 29,000, from 106,000 (excluding Agere) to 77,000.

And we delivered pro forma sequential improvement to the bottom line for the last three quarters of the year.

This progress demonstrates our ability to lay out a plan, make the difficult decisions and execute.

We are not where we need to be yet. But we have built a track record of solid progress over the past 12 months. Moreover, we have a plan that builds on that progress. We have more than adequate financial resources to execute that plan, and we are aggressively working on implementing it.

*Cash flow includes cash from operations (excluding cash used for the business restructuring and the impacts of accounts receivable securitizations) and capital expenditures. Expense run rate reduction excludes reserves for bad debt and customer financing.

HENRY B. SCHACHT   CHAIRMAN AND CHIEF EXECUTIVE OFFICER

FINANCIAL SUMMARY

For the year ended September 30, 2001, revenues declined 26 percent compared with the prior year to $21.3 billion, and the pro forma loss from continuing operations was $4.7 billion, or a loss of $1.39 per basic and diluted share.

Revenues from Lucent Products for the year ended September 30, 2001, decreased 28 percent to $16.8 billion compared with fiscal 2000. Revenues from Lucent Services declined 16 percent to $4.2 billion for the year ended September 30, 2001, compared with fiscal 2000.

We continue to move forward with our intention to spin off Agere Systems Inc., formerly the microelectronics business, as a fully independent company and have accounted for the financial results of that business as discontinued operations.

CREATING THE FOUNDATION FOR THE FUTURE

We ended fiscal 2001 as a leaner, more focused company as a result of executing on our restructuring plans.

With our Phase I restructuring plan, launched in January 2001, we secured the financial resources we needed by completing negotiations for $6.5 billion in credit facilities. And we achieved reductions in:

- Our annual operating expense run rate of $2 billion.
- Working capital of $3 billion.
- Planned capital spending of $700 million.
- Headcount, through force management and attrition, of about 10,500.

Our Phase II plan, which we launched in August 2001, is designed to further reduce:

- Annual operating expenses by an additional $2 billion.
- Working capital by another $1 billion.
- Planned capital spending by another $750 million.
- Headcount by an additional 15,000 to 20,000, which will result in a headcount for the New Lucent of 57,000 to 62,000.

We made progress toward each of our Phase II restructuring goals in the fourth fiscal quarter, and we intend to meet all of them going forward.

In addition, we bolstered our cash position with a robust funding strategy to put us on firm financial footing for the future.

For example, we announced the sale of our Optical Fiber Solutions business and completed the sale of our manufacturing operations in Oklahoma City and Columbus, Ohio, as we moved to outsource our manufacturing operations for improved efficiencies. We also made a number of real estate transactions designed to consolidate facilities and reduce operating costs.

We raised more than $1.8 billion through a private offering of redeemable convertible preferred stock to qualified investors. This was nearly twice the demand we originally anticipated and represented a major vote of confidence in our restructuring efforts.

We improved our cash flow with an intense focus on inventory reductions and accounts receivable collections.

We have more than adequate financing to support the implementation of our plans.

Realigned and Focused On Customers

Our restructuring plan is critical to the financial health of the company, but restructuring is about far more than cost reduction and financial discipline. It is about better serving our customers with efficiency, speed, quality and responsiveness.

Lucent intends to be the partner of choice for leading service providers by differentiating the company from its competitors through:

- A network vision of service intelligence at every layer, delivering the service richness of the Internet with the reliability of classic voice networks.
- The most complete portfolio of products targeted at service provider customers.
- The industry's most complete network management systems and the most extensive services capability to integrate and manage networks.
- Globally deployed solutions capabilities.
- The largest in-house research and development (R&D) program focused on service providers.

We've streamlined our company into a new business model that reflects the way our customers are organizing and the way they buy—wireline and wireless. We are moving to two major customer segments: Integrated Network Solutions and Mobility Solutions. This positions us to serve our customers more efficiently and effectively.

The substantial job cuts mentioned earlier will not affect our ability to serve customers, but rather, they reflect a more focused customer and country set and a reduced support structure for the New Lucent.

It was very difficult to tell so many good employees that we did not have enough work for them. But we sized the company for the opportunities that exist in our markets.

We also have streamlined our product portfolio to focus on the most profitable opportunities with large service providers. At the end of this process, we have the most complete and competitive portfolio of products of any company addressing the needs of service providers. And we introduced a series of new products in the optical, data and wireless areas at the end of the calendar year that will help us to better serve our customers and grow our revenues.

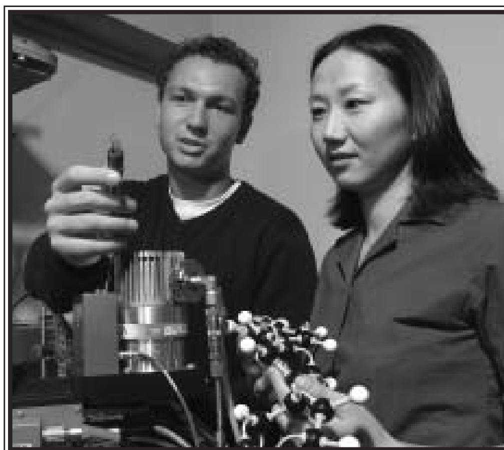
Because in-house R&D is a key competitive differentiator in the current environment, we have linked Bell Labs, our engine of innovation, directly to our strategic agenda and operating units with Bill O'Shea now serving as president of Bell Labs and chief strategy officer. We are allocating 60 percent of our R&D budget to growth products, and we're continuing to shorten the interval between invention and commercialization.

Thanks to Bell Labs we have a host of new products to meet the immediate needs of our customers, including:

- The industry's highest-capacity, most reliable long-haul optical systems. The LambdaRouter is still the only commercially available high-capacity all-optical switch. We're adding next-generation systems called LambdaUnite,™ LambdaXtreme and LambdaManager to meet a variety of customer needs for low-cost, high-capacity optical networking.
- TMX 880, a new multiservice core switch that handles all types of network traffic and, when combined with Lucent's

BELL LABS SCIENTISTS

Hendrik Schon and Zhenan Bao teamed with Hong Meng (not pictured) to fabricate molecular-scale organic transistors. Their work sets the stage for a new era of easily assembled and potentially inexpensive molecular electronics that may provide an alternative to silicon-based electronics.



new optical products, represents the most dynamic and fastest core network offer in the industry.

- SuperHLR, which authenticates and manages profiles and Internet addresses for mobile users with breakthrough software called COPS.
- The Flexent™ OneBTS™ Base Station, which supports integrated intelligent antennas for superior capacity growth in mobile systems, including Universal Mobile Telecommunications System, CDMA2000 and cdmaOne.
- NAVIS™ network management software, which enables service providers to rapidly provision asynchronous transfer mode (ATM) and Internet protocol (IP) services across their networks with simple, automated point-and-click commands.
- New wireless network planning tools, such as OCELOT,™ which help create designs that support dynamic performance in wireless networks while optimizing network coverage, capacity and performance.

Today, Bell Labs research continues to push the frontiers of technology. With approximately 16,000 researchers and developers in 16 countries, Bell Labs is the leading source of new communications technologies. *MIT Technology Review* recently cited Lucent as having the strongest technological base of any telecommunications company.

Recently, Bell Labs made a number of research discoveries, including:

- Molecular-scale transistors—Bell Labs scientists have created organic transistors with a single-molecule channel length, setting the stage for a new class of high-speed, inexpensive carbon-based electronics.
- Buckyballs—Bell Labs scientists have shown that soccer-ball-shaped carbon molecules known as buckyballs can act as superconductors at relatively warm temperatures, raising hopes for inexpensive, power-loss-free organic electronics.
- Brittlestars—A team led by Bell Labs discovered that tiny calcite crystals in marine creatures are near-perfect optical microlenses. This may lead to better-designed optical elements for telecommunications networks.

Progress in the Marketplace

The people of Lucent have been through some difficult times. Thanks to their dedication, we have been able to hold our own in revenues despite poor economic conditions. And we've been able to make a difference in the marketplace. During fiscal 2001:

- We retained market leadership in optical networking for the second consecutive quarter, according to a mid-November report from Dell'Oro Group.
- We maintained world leadership in CDMA wireless networks.
- We led the market in universal remote access and in key segments for Digital Subscriber Line access equipment.
- We were No. 1 in service-level management software.

A Call to Action

The more focused, streamlined New Lucent faced its first major test on September 11, 2001, with the tragic events in New York City, at the Pentagon and in Pennsylvania.

Our hearts went out to everyone affected by those horrible tragedies. We witnessed not only the worst in humanity, but also the best.

Fortunately, we did not lose any Lucent employees in the disasters. But, sadly, we learned that three Lucent retirees were on the airplanes that crashed. We extend our deepest sympathies to their families, friends and former colleagues.

We were truly proud of the way our customers—Verizon, Verizon Wireless, AT&T, Sprint PCS, Cingular and others—responded to the crisis. We were privileged to be able to work with them. More than 500 people from all over Lucent responded immediately and remained on-site restoring service, working 12-hour shifts, seven days a week. As of this writing, they are still at it.

We delivered a number of "cells on wheels" to restore wireless systems and mobile 5ESS® switches to restore wire-

CELLULAR CAPACITY FOR LUCENT CUSTOMERS

needed to be beefed up fast when the World Trade Center disaster took out landlines in lower Manhattan. Lucent installers (front, L-R) Bob Dutko, Bill Jarvis, Gary Richards, Bob Day, Bill Breunig, (back, L-R) Charlie Queen, Bill Daly and Pete Skorupski worked around the clock to get cells on wheels up and running in Liberty State Park in Jersey City, N.J. To aid the recovery, the Lucent Foundation contributed $500,000 to the American Red Cross and another $500,000 to the September 11th Fund, in addition to giving $2 for every $1 donated by our employees to those organizations.

line networks for our customers. We delivered products across every category. And we demonstrated that a streamlined and centralized services organization and supply chain function could respond faster and more effectively than ever before—on a global scale.

We responded the same way halfway around the world. Just days after the tragedy in the United States, the worst typhoon in Taiwan's history left a large part of northern Taiwan without power and telephone service.

Many of our customers were hit especially hard, and Lucent's Taiwan team responded by helping to get telecommunications networks up and running—and in record time.

These were very proud moments for all of us at Lucent, and they represent tangible proof that the New Lucent is shaped for the new realities of the global market.

Looking Ahead to Fiscal 2002

Our operating environment in the coming year will remain challenging. To briefly summarize Lucent's prospects:

- We have a plan that builds on the progress we made in fiscal 2001.
- We have more than adequate financial resources to carry out our plan.
- We have focused our business on large service providers worldwide.
- While Lucent will be a leaner, more focused company, we will still have the largest R&D investment, the most complete and competitive portfolio of products and the leading services capability in the industry to address the needs of service providers.

We will address that market with the unique capability that our customers need, the ability to deliver products that bring "service intelligence" to large, complex networks.

We are a New Lucent, and the people of Lucent are committed to this new mission: "To be the partner of choice for the world's leading service providers by helping them create, build and maintain the most innovative, reliable and cost-effective communications networks and meet their customers' growing needs through the rapid deployment of new communications services."

The progress we've made and the positive developments mentioned above are giving us the momentum we need to finish the work we started in January 2001 and renewed optimism about our prospects going forward.

Only one crucial question remains: Can we execute our plan?

We know we can, and we have the track record to prove it. We're committed to finishing the work we began 13 months ago when we reassembled this management team. And we will.

You can keep up-to-date on the New Lucent and its progress by logging on to our Web site, www.lucent.com.

Henry Schacht

Henry B. Schacht
Chairman and Chief Executive Officer

November 26, 2001

LUCENT TECHNOLOGIES

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Management's Discussion and Analysis
of Results of Operations and Financial Condition

Overview

Lucent Technologies designs and delivers networks for the world's largest communications service providers. Backed by Bell Labs research and development, we rely on our strengths in mobility, optical, data and voice networking technologies, as well as software and services, to develop next-generation networks. Our systems, services and software are designed to help customers quickly deploy and better manage their networks and create new, revenue-generating services that help businesses and consumers.

During fiscal year 2001, we reorganized the company to become more focused and better positioned to capitalize on market opportunities. This reorganization included:

- on August 31, 2001, we sold our Oklahoma and Ohio manufacturing operations to Celestica Corporation (see LIQUIDITY AND CAPITAL RESOURCES – Liquidity – *Sale of manufacturing operations*);
- on July 24, 2001, we announced that we had entered into agreements to sell our optical fiber business, and the sale was completed on November 16, 2001 (see LIQUIDITY AND CAPITAL RESOURCES – Liquidity – *Sale of optical fiber business*);
- on April 2, 2001, Agere Systems Inc. (our microelectronics business) completed an initial public offering ("IPO") of 600 million shares of Class A common stock. We intend to spin-off our 57.8% remaining interest in Agere through a tax-free distribution to our shareowners (see Note 3 to the consolidated financial statements and LIQUIDITY AND CAPITAL RESOURCES – Agere Spin-Off Update);
- on January 24, 2001 and on July 24, 2001, we announced phase I and phase II of our restructuring program. In connection with this program, we recorded pretax charges of $11.4 billion during the year ended September 30, 2001 (see RESULTS OF OPERATIONS – Gross Margin and Operating Expenses – *Restructuring charges and asset impairments* and LIQUIDITY AND CAPITAL RESOURCES – Liquidity – *Restructuring program*); and
- on December 29, 2000, we completed the sale of our power systems business to Tyco International Ltd. for $2.5 billion in cash.

Strategic Direction

We are realigning our business around two customer-focused units: the Integrated Network Solutions unit, targeting wireline service providers, and the Mobility Solutions unit, targeting wireless service providers. As part of this realignment, we expect to orient our product lines, research and development efforts, sales and marketing, and supply chain and services to meet the needs of the world's largest service providers.

While market demand continues to be uncertain, we believe our strategy to target the world's largest service providers offers the most stable and attractive opportunity for us. We have substantial experience in building and supporting the complex networks that large service providers use to meet the needs of their customers. We have strong relationships with most of the large service providers in the United States, as well as many large service providers outside the United States.

The successful implementation of our restructuring efforts is essential to implementing our new strategy in the manner and on the timeline we intend (see LIQUIDITY AND CAPITAL RESOURCES – Liquidity – *Restructuring program*).

Results of Operations

Revenues

The following table presents our U.S. and non-U.S. revenues and the approximate percentage of total revenues (dollars in millions):

	Years ended September 30,		
	2001	**2000**	**1999**
U.S.	$ 13,776	$ 19,829	$ 18,407
Non-U.S.	7,518	9,075	8,586
Total revenues	**$21,294**	**$28,904**	**$26,993**
	As a percentage of total revenues		
U.S.	64.7%	68.6%	68.2%
Non-U.S.	35.3%	31.4%	31.8%
Total revenues	**100.0%**	**100.0%**	**100.0%**

The decrease in revenues globally for the year ended September 30, 2001 compared to the prior fiscal year was primarily due to a deterioration in global telecommunications market conditions, a significant decrease in the competitive local exchange carrier ("CLEC") market and a significant reduction in capital spending by established service providers. In addition, we implemented a more selective customer financing program, which also had an impact on revenues. Approximately 50% of the decline in the U.S. was related to lower spending by our largest customers. A limited number of our large customers provide a substantial portion of our revenues. These customers include, among others, Verizon, AT&T, Verizon Wireless, AT&T Wireless, SBC, BellSouth, Sprint and Qwest. The remainder of the revenue decrease was primarily due to the deteriorating CLEC market. The decrease in non-U.S. revenues for the year ended September 30, 2001 compared with the prior year reflects the wind-down of a project with Saudi Telecommunications Company ("STC") in Saudi Arabia and lower revenues from two other projects, including One.Tel Corp., which went into receivership in fiscal year 2001.

The increase in U.S. revenues for the year ended September 30, 2000 compared with fiscal year 1999 included higher revenue from sales to incumbent local exchange carriers (wireline and wireless) and CLECs. Revenues in fiscal year 2000 increased despite a decline in revenues from AT&T, which has historically been a significant customer. The higher non-U.S. revenues reflected increases in all regions except the Europe/Middle East/Africa region, which was negatively affected by the substantial reduction of revenues from the STC project.

As a result of the sale of our optical fiber business and other dispositions we may undertake, our new strategic direction that focuses on large service providers and the continued uncertainty in the telecommunications market, we expect that revenues for the year ended September 30, 2002 will be less than the year ended September 30, 2001.

Segment Revenues

The following table presents our U.S. and non-U.S. revenues by segment and the approximate percentage of total revenues (dollars in millions):

	Years ended September 30,		
	2001	2000	1999
U.S.:			
Products	$10,622	$15,888	$14,640
Services	2,870	3,272	2,828
Non-U.S.:			
Products	$ 6,225	$ 7,473	$ 7,182
Services	1,292	1,654	1,383
Total:			
Products	$16,847	$23,361	$21,822
Services	4,162	4,926	4,211
	As a percentage of total revenues		
Products	79.1%	80.8%	80.8%
Services	19.5%	17.0%	15.6%

Decreases in Products' and Services' revenues for the year ended September 30, 2001, compared with the year ended September 30, 2000, were primarily attributable to the factors noted above. Products' revenues decreased in all product lines, except optical fiber. Sales of Products are a primary driver of Services' revenues, therefore Services' revenues tend to follow the trend of Products' revenues.

Of our major customers in the U.S., AT&T was the largest contributor to the revenue decline. Compared with the prior year, revenues from AT&T declined by $1.7 billion, of which $1.6 billion was in the Products' segment. This decrease negatively affected our wireless, switching and access, and optical networking products. Non-U.S. revenues were affected by the STC project noted above. Revenues from the STC project were approximately $1 billion less than in the prior year, of which $646 million of the decrease was in the Products' segment. In addition, the STC project represented over 40% of the volume decline in the Services' segment.

Increases in Products' revenues for the year ended September 30, 2000, compared with the year ended September 30, 1999, were driven by sales of service provider Internet infrastructure and wireless systems, offset in part by a decline in switching and optical networking products. Lower than expected revenues in optical networking were largely due to delayed market entry with the OC-192 product. In addition, lower revenues from switching products were primarily due to the shift in customer spending away from circuit switching, competitive pricing and the impact of a substantial reduction in the STC project.

Increases in Services' revenues in the U.S. for the year ended September 30, 2000, compared with the year ended September 30, 1999, were driven by factors noted in the Products' revenues discussion along with increased installation revenues driven by improved sales to large service providers. Non-U.S. Services' revenues increased in fiscal year 2000 as compared with the prior fiscal year, primarily due to increased system support business in the Europe/Middle East/Africa and Asia/Pacific regions.

In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin 101, "Revenue Recognition in Financial Statements" ("SAB 101"). SAB 101 provides guidance on the recognition, presentation and disclosure of revenues in financial statements. The adoption of SAB 101 in fiscal year 2001 did not have a significant impact on segment revenues or the comparability of results of operations for the periods presented (see Note 5 to the consolidated financial statements).

Gross Margin

The telecommunications market conditions noted in the Revenues section significantly reduced our gross margin and gross margin as a percentage of revenues in the year ended September 30, 2001. The gross margin percentage for the year ended September 30, 2001 decreased to 9.7% from 40.5% in the prior fiscal year. The fiscal year 2001 gross margin percentage includes inventory charges of approximately $1.2 billion associated with product rationalizations and discontinuance of products under our business restructuring program. Excluding this amount, the gross margin percentage would have been 15.6%. Other factors contributing to the gross margin percentage decline were:

- reduced spending by service providers that caused lower sales volumes across most product lines and services, and consequently resulted in less absorption of fixed costs;
- one-time charges associated with customers experiencing financial difficulties;
- lower software revenues compared with the prior year;
- costs associated with supplier and customer contract settlements;
- the impact of several international contracts with lower margins;
- higher provisions for slow-moving and obsolete inventory; and
- a shift of approximately 4% in the geographic revenue mix from the U.S. region, which typically yields higher gross margins, to non-U.S. regions.

We expect our gross margin percentage to increase from its year ended September 30, 2001 level. Based upon our estimated view of the telecommunications market in the future, improved product mix, reduction of one-time charges, successful implementation of cost reductions initiated in fiscal year 2001, market and product rationalization work and the introduction of new products, our gross margin percentage will improve in the future. However, future market conditions and economic conditions could affect the achievement of this objective.

As a percentage of revenue, gross margin decreased to 40.5% for the year ended September 30, 2000 from 48.0% in fiscal year 1999. This decrease was primarily due to decreased volumes and margins in optical networking and switching products, including lower software revenues, an increase in competitive pricing in other product lines and continued expansion into overseas markets, which generally yield lower margins. This decrease in gross margin percentage was partially offset by $350 million of lower personnel costs, including lower incentive compensation awards and a higher net pension credit, and the impact of adopting Statement of Position 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use" ("SOP 98-1").

Operating Expenses

The following table presents our operating expenses (dollars in millions):

	Years ended September 30,		
	2001	2000	1999
Selling, general and administrative ("SG&A") expenses, excluding the following two items	$ 4,240	$ 4,743	$ 5,009
Provision for uncollectibles and customer financings	2,249	505	66
Amortization of goodwill and other acquired intangibles	921	362	296
Total SG&A	7,410	5,610	5,371
Research and development ("R&D")	3,520	3,179	3,536
Purchased in-process research and development ("IPRD")	–	559	276
Business restructuring charges and asset impairments	10,157	–	–
Operating expenses	**$21,087**	**$9,348**	**$9,183**

SG&A expenses

Excluding the amortization of goodwill and other acquired intangibles and the provision for uncollectibles and customer financings, SG&A expenses were lower for the year ended September 30, 2001 as compared with fiscal year 2000 resulting primarily from headcount reductions under our restructuring program and other company directed savings initiatives that limited discretionary spending. We expect SG&A expenses to continue to decline in fiscal year 2002 for these reasons (see LIQUIDITY AND CAPITAL RESOURCES – Liquidity – *Restructuring program*).

SG&A expenses, excluding the amortization of goodwill and other acquired intangibles and provision for uncollectibles and customer financings, decreased for the year ended September 30, 2000 as compared with the year ended September 30, 1999 due to lower personnel costs of $475 million, including lower incentive compensation awards, a higher net pension credit and the impact of adopting SOP 98-1 partially offset by $61 million of expenses primarily associated with the mergers with International Network Services, Excel Switching Corporation and Xedia. Included in SG&A expenses for the year ended September 30, 1999 was a reversal of 1995 business restructuring charges of $85 million and expenses associated with the mergers with Ascend, Nexabit, RAScom and VitalSigns in the aggregate of approximately $110 million.

Provision for uncollectibles and customer financings

The deterioration of certain customers' credit worthiness resulted in higher provisions for uncollectibles and customer financings in fiscal year 2001 as compared with the prior year. Three customer financings, including provisions for amounts due from One.Tel and Winstar, accounted for approximately 60% of the fiscal year 2001 expense (see LIQUIDITY AND CAPITAL RESOURCES – Customer Financing).

The increase in the provision for uncollectibles and customer financings for the year ended September 30, 2000 as compared with fiscal year 1999 was due to increased reserves for bad debt on trade receivables due to specific credit concerns with certain customers for which financing was provided.

Amortization of goodwill and other acquired intangibles

The full-year effect of the acquisitions of Chromatis Networks, Inc. in June 2000 and Spring Tide Networks in September 2000 was the primary reason for the increase in the amortization of goodwill and acquired intangibles in fiscal year 2001 as compared to the prior fiscal year. Under our restructuring program, we discontinued and rationalized certain product lines and product development efforts, including discontinuing the Chromatis product portfolio. As a result of these actions, certain goodwill impairment charges were recorded. These actions will result in lower amortization of goodwill and acquired intangibles in future years (see *Restructuring charges and asset impairments*).

The increase in the amortization of goodwill and acquired intangibles for the year ended September 30, 2000 as compared to fiscal year 1999 was associated with the acquisitions noted above.

R&D

The increase in R&D expenses for the year ended September 30, 2001 as compared with the prior fiscal year was primarily due to acquisitions made late in fiscal year 2000 and new product development, particularly in next-generation wireless products, optical networking products and switching and access products, partially offset by program reductions included in our restructuring program. As a result of our restructuring program, we expect R&D expenses to decline in fiscal year 2002 (see LIQUIDITY AND CAPITAL RESOURCES – Liquidity – *Restructuring program*). The decrease in R&D expenses for the year ended September 30, 2000 as compared with fiscal year 1999 was largely the result of $325 million of lower personnel costs, including lower incentive compensation awards and a higher net pension credit, and the impact of adopting SOP 98-1.

IPRD

The IPRD of $559 million for the year ended September 30, 2000, reflected $131 million and $428 million from the Spring Tide and Chromatis acquisitions, respectively. The IPRD of $276 million for the year ended September 30, 1999 related primarily to the acquisition of Stratus for $243 million and to a lesser extent, the acquisitions of XNT, Quantum, InterCall, Quadritek and WaveAccess. See further discussion under IN-PROCESS RESEARCH AND DEVELOPMENT.

Restructuring charges and asset impairments

On January 24, 2001 and on July 24, 2001, we announced phase I and phase II of our restructuring program. Under the restructuring program, we exited certain non-strategic wireless, optical networking and switching and access product lines and streamlined our cost structure in various businesses and corporate operations. These actions are expected to significantly enhance our ability to achieve the goals associated with our new strategic direction. The total charge for business restructuring and asset impairments was $11.4 billion, of which $10.2 billion is included in Operating expenses. The operating expense charge includes restructuring costs of $4.8 billion and asset write-downs of $5.4 billion. The remaining $1.2 billion of the business restructuring charge relates to inventory and was charged to Costs.

Restructuring costs included:

- employee separation costs of $3.4 billion associated with approximately 39,000 voluntary and involuntary employee separations;
- contract settlements of $944 million, including settlements of purchase commitments with suppliers of $508 million and contract renegotiations or cancellations of contracts with customers of $436 million; and
- facility closings and other costs of $383 million.

Asset write-downs included:

- impairment charges for goodwill and other acquired intangibles of $4.1 billion, primarily related to the write-off of $3.7 billion of goodwill and other acquired intangibles as a result of the discontinuance of the Chromatis product portfolio;
- property, plant and equipment, net write-downs of $425 million;
- capitalized software write-downs of $362 million; and
- other asset write-downs of $522 million.

For additional information, see LIQUIDITY AND CAPITAL RESOURCES – Liquidity - *Restructuring program* and Note 2 to the consolidated financial statements.

Other Income (Expense) – Net

Other income (expense) – net consisted of the following items (dollars in millions):

	Years ended September 30,		
	2001	2000	1999
Interest income	$ 255	$ 118	$ 129
Minority interests in earnings of consolidated subsidiaries	(81)	(50)	(27)
Net losses from equity method investments	(60)	(31)	(3)
Other-than-temporary write-downs of investments	(266)	(14)	–
Loss on foreign currency transactions	(58)	(18)	(8)
Net gains on sales and settlements of financial instruments	34	347	270
Write-off of embedded derivative assets	(42)	–	–
Miscellaneous – net	(139)	(19)	(4)
Other income (expense) – net	**$(357)**	**$333**	**$357**

The decrease in other income (expense) – net was primarily related to other-than-temporary write-downs of investments and lower net gains on sales and settlements of financial instruments, partially offset by higher interest income in fiscal year 2001 compared with the prior year. Due to adverse market conditions in fiscal year 2001, we recorded impairment charges on several of our investments. Conversely, in fiscal year 2000 we had gains on sales of investments, which were primarily attributable to a gain of $189 million from the sale of a certain equity investment. The write-off of the embedded derivative assets was primarily related to One.Tel.

Interest Expense

Interest expense for the year ended September 30, 2001 increased to $518 million as compared with $342 million for fiscal year 2000. The increase in interest expense is due to higher weighted average short-term debt levels, primarily related to borrowings under our credit facilities. In addition, interest expense included the amortization of fees associated with entering into our credit facility arrangements in fiscal year 2001. As of September 30, 2001, we had reduced our total debt level by approximately $2.1 billion from the prior year. If current debt levels are maintained or further reduced, we expect interest expense to be lower in fiscal year 2002.

Interest expense for the year ended September 30, 2000 increased $24 million to $342 million as compared with $318 million in fiscal year 1999 primarily due to higher weighted average interest rates on commercial paper.

Provision (Benefit) for Income Taxes

The following table presents our provision (benefit) for income taxes and the related effective tax (benefit) rates (dollars in millions):

	Years ended September 30,		
	2001	2000	1999
Provision (benefit) for income taxes	$ (5,734)	$ 924	$ 1,456
Effective tax (benefit) rate	(28.8)%	39.2%	38.1%

The effective tax benefit rate for the year ended September 30, 2001, was lower than the U.S. statutory rate primarily from the impact of non-tax deductible goodwill amortization and certain non-tax deductible business restructuring charges and asset impairments, both of which decreased the effective tax benefit rate, offset in part by research and development tax credits, which increased the effective tax benefit rate on the pretax loss from continuing operations.

We recorded a tax benefit resulting in related net deferred tax assets of $5.2 billion as of September 30, 2001, reflecting net operating loss and credit carryforwards and deductible temporary differences. Although realization is not assured, we have concluded that it is more likely than not that the net deferred tax assets will be realized based on the scheduling of deferred tax liabilities and projected taxable income. The amount of the net deferred tax assets actually realized, however, could vary if there are differences in the timing or amount of future reversals of existing deferred tax liabilities or changes in the actual amounts of future taxable income.

The effective income tax rates exceed the U.S. federal statutory income tax rates for the years ended September 30, 2000 and 1999 primarily due to the write-offs of IPRD costs and merger-related expenses that are not deductible for tax purposes.

Income (Loss) from Continuing Operations

As a result of the above, income (loss) from continuing operations and related per share amounts are as follows (amounts in millions, except per share amounts):

	Years ended September 30,		
	2001	2000	1999
Income (loss) from continuing operations	$(14,170)	$ 1,433	$ 2,369
Basic earnings (loss) per share from continuing operations	$ (4.18)	$ 0.44	$ 0.76
Diluted earnings (loss) per share from continuing operations	$ (4.18)	$ 0.43	$ 0.74
Weighted average number of common shares outstanding – basic	3,400.7	3,232.3	3,101.8
Weighted average number of common shares outstanding – diluted	3,400.7	3,325.9	3,218.5

Income (Loss) from Discontinued Operations, Net

Income (loss) from discontinued operations, net for each of the three years in the period ended September 30, 2001 was ($3.2) billion or ($0.93) per basic and diluted share, ($214) million or ($0.06) per basic and diluted share and $1.1 billion or $0.34 per diluted share, respectively (see LIQUIDITY AND CAPITAL RESOURCES – Agere Spin-Off Update and Note 3 to the consolidated financial statements).

Extraordinary Gain, Net

During the year ended September 30, 2001, we recorded a gain of $1.2 billion, net of a $780 million tax provision, or $0.35 per basic and diluted share from the sale of our power systems business (see Note 4 to the consolidated financial statements).

Cumulative Effect of Accounting Changes, Net

Effective October 1, 2000, we recorded a net $38 million charge for the cumulative effect of certain accounting changes. This comprised a $30 million earnings credit ($0.01 per basic and diluted share) from the adoption of Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" and a $68 million charge to earnings ($0.02 per basic and diluted share) from the adoption of SAB 101 (see RISK MANAGEMENT and Note 5 to the consolidated financial statements).

Effective October 1, 1998, we recorded a cumulative effect of accounting change, net of $1.3 billion ($0.41 per diluted share) resulting from changing our method of calculating annual net pension and postretirement benefit costs (see Note 12 to the consolidated financial statements).

Liquidity and Capital Resources

Cash Flow for the Years Ended September 30, 2001, 2000 and 1999

Net cash used in operating activities

Net cash used in operating activities was $3.4 billion for the year ended September 30, 2001 and was primarily due to the loss from continuing operations (adjusted for non-cash items) of $6.6 billion, a decrease in accounts payable of $759 million and changes in other operating assets and liabilities of $548 million. Changes in other operating assets and liabilities primarily include a net increase in notes receivable and higher software development assets, offset in part by business restructuring liabilities. The increases in net cash used in operating activities were partially offset by decreases in receivables of $3.6 billion and in inventories and contracts in process of $881 million. Receivable improvement is largely due to improved collections in fiscal year 2001. Average receivable days outstanding improved by 34 days from 114 days at September 30, 2000 to 80 days at September 30, 2001. Improvements in inventory and contracts in process resulted from our efforts in fiscal year 2001 to streamline inventory supply

chain operations, as well as lower amounts in net contracts in process due to the wind-down of the STC project.

Net cash used in operating activities of $703 million for the year ended September 30, 2000 was primarily a result of increases in receivables and inventories and contracts in process of $1.6 billion and $2.2 billion, respectively, and changes in other operating assets and liabilities of $1.7 billion. Changes in other operating assets and liabilities primarily include higher software development assets and decreases in accrued income tax and payroll and benefit related liabilities. Net cash used in operating activities was partially offset by income from continuing operations (adjusted for non-cash items) of $3.6 billion and tax benefits from stock options of $1.1 billion, and an increase in accounts payable of $263 million. The receivable deterioration in fiscal year 2000 resulted from slower collections, partially offset by smaller revenue growth in the fourth fiscal quarter of 2000 as compared with the same period in fiscal year 1999. Average receivable days outstanding increased by 19 days to 114 days at September 30, 2000. The increase in inventories and contracts in process resulted from our increased production to meet current and anticipated sales commitments to customers and the start-up of several long-term projects.

Net cash used in operating activities of $1.6 billion for the year ended September 30, 1999 was primarily a result of increases in receivables and inventories and contracts in process of $3.2 billion and $1.6 billion, respectively, and changes in other operating assets and liabilities of $2.3 billion, offset in part by income from continuing operations (adjusted for non-cash items) of $4.3 billion and tax benefits from stock options of $394 million, and an increase in accounts payable of $636 million. Changes in other operating assets and liabilities primarily included increases in notes receivable and prepaid expenses.

Net cash provided by (used in) investing activities

Net cash provided by investing activities was $2.0 billion for the year ended September 30, 2001 and was primarily from $2.5 billion in proceeds from the sale of the power systems business, $572 million from the sale of two of our manufacturing operations to Celestica (see Liquidity – *Sale of manufacturing operations*) and sales or disposals of property, plant and equipment of $177 million. These proceeds were partially offset by capital expenditures of $1.4 billion.

Net cash used in investing activities was $1.6 billion for the year ended September 30, 2000 primarily from capital expenditures of $1.9 billion and purchases of investments of $680 million, offset in part by proceeds from the sales or maturity of investments of $820 million and from the disposition of businesses of $250 million, largely related to the sale of the remaining consumer products business.

Net cash used in investing activities was $1.1 billion for the year ended September 30, 1999 and primarily includes capital expenditures of $1.4 billion and purchases of investments of $872 million, offset in part by proceeds from the sales or maturity of investments of $1.4 billion.

Capital expenditures primarily relate to expenditures for equipment and facilities used in manufacturing, research and development and internal use software.

Net cash provided by financing activities

Net cash provided by financing activities for the year ended September 30, 2001 was $2.6 billion and was primarily due to net proceeds received from the issuance of redeemable convertible preferred stock in August 2001 of $1.8 billion (a portion of which was used to reduce borrowings under our credit facilities), net borrowings under our credit facilities of $3.5 billion ($2.5 billion of the debt associated with borrowings was assumed by Agere – see Note 10 to the consolidated financial statements) and proceeds from a real estate debt financing of $302 million under which certain real estate was transferred to a separate, consolidated wholly-owned subsidiary. Borrowings under our credit facilities were primarily used to fund our operations and to pay down $2.1 billion of short-term borrowings, which primarily represented commercial paper. We had no commercial paper outstanding as of September 30, 2001. In addition, we repaid the current portion of long-term debt that matured in July 2001 of $750 million. Dividends paid on our common stock in fiscal year 2001 were $204 million. On July 24, 2001, we announced that we will no longer pay dividends on our common stock, which will improve our cash flow. This saving would be offset by annual preferred dividend requirements of approximately $150 million, if we elect to pay such dividends in cash.

Net cash provided by financing activities for the year ended September 30, 2000 of $2.2 billion resulted primarily from issuances of common stock related to the exercise of stock options of $1.4 billion and a net increase in short-term borrowings of $1.4 billion, partially offset by repayments of long-term debt of $387 million and dividends paid of $255 million.

Net cash provided by financing activities for the year ended September 30, 1999 of $3.4 billion resulted primarily from issuances of long-term debt of $2.2 billion, issuances of common stock related to the exercise of stock options of $725 million and a net increase in short-term borrowings of $705 million, partially offset by dividends paid of $222 million.

Liquidity

Our cash requirements through the end of fiscal year 2002 are primarily to fund:

- operations, including spending on R&D;
- capital expenditures;
- cash restructuring outlays (see *Restructuring program*);
- capital requirements in connection with our customer financing commitments;
- debt service; and
- preferred stock dividend requirements, if we elect to pay such dividends in cash.

Although we have implemented a more selective customer financing program in fiscal year 2001, we have existing, and expect to continue to enter into, financing arrangements for our customers that involve significant capital requirements. In addition, our capital needs associated with customer financing may increase if our ability to sell the notes representing existing customer financing or transfer future funding commitments on acceptable terms to financial institutions and investors is limited by a deterioration in the credit quality of the customers to which we have extended financing (see Customer Financing).

Restructuring program

We expect the implementation of our restructuring program to reduce, on an annualized basis, our operating expenses and working capital, as defined below, compared with our first fiscal quarter of 2001 levels as follows:

- reduce annual operating expense run rate by $4.0 billion by the end of fiscal year 2002. As of September 30, 2001, we had achieved over 60% of this objective on an annualized basis;
- reduce working capital (defined as the change in receivables and inventory adjusted for non-cash charges and asset securitizations, and normalized for the change in quarterly sales) by $4.0 billion. As of September 30, 2001, we had achieved over 75% of this objective; and
- reduce our annual capital spending rate to approximately $750 million.

Subject to its timely and successful implementation, we expect our restructuring program to yield gross cash savings in excess of $5 billion annually. These anticipated savings result primarily from reduced headcount. Total cash outlays under the restructuring program are expected to be approximately $2.1 billion, of which approximately $530 million was paid during the current fiscal year with the majority of the remainder to be paid by the end of fiscal year 2002.

We expect to complete the restructuring program by the end of fiscal year 2002. If implemented in the manner and on the timeline we intend, we expect to realize the full benefits of our restructuring program by the end of fiscal year 2002.

We cannot assure you that our restructuring program will achieve all of the expense reductions and other benefits we anticipate or on the timetable contemplated. Because this restructuring program involves realigning our business units and sales forces, it may be disruptive to our customer relationships. Decreases in spending by these large service providers would likely also have an adverse effect on revenues.

If we do not complete our restructuring program and achieve our anticipated expense reductions in the time frame we contemplate, our cash requirements to fund our operations are likely to be significantly higher than we currently anticipate. In addition, because market demand continues to be uncertain and because we are currently implementing our restructuring program and new business strategy, it is difficult to estimate our ongoing cash requirements. Our restructuring program may also have other unanticipated adverse effects on our business.

If our restructuring program is successful, we expect to fund our currently expected cash requirements for fiscal year 2002 through a combination of the following sources:

- cash and cash equivalents as of September 30, 2001;
- available credit under our credit facilities (see *Credit facilities*);
- proceeds from the sale of our optical fiber business;
- accounts receivable securitization facility;
- capital market transactions;
- dispositions and sales of assets; and
- cash flows from operations, subject to the successful implementation of our business strategy.

We had net liquidity of approximately $5.4 billion on September 30, 2001, resulting from cash and cash equivalents of $2.4 billion and availability under our credit facilities of $3.0 billion. As of September 30, 2001, we had $1.0 billion outstanding under these credit facilities, which was repaid on November 20, 2001.

On June 28, 2001, we established a $750 million revolving accounts receivable securitization facility. As of September 30, 2001, we had obtained net proceeds of $286 million, collateralized by $1.3 billion in accounts receivable. Our ability to maintain the facility at the September 30, 2001 level is subject to our ability to generate the amount of eligible accounts receivable sufficient to support such level under the terms of the facility. Our ability to obtain further proceeds depends on a combination of factors, including our credit ratings and increasing the level of our eligible accounts receivable. This facility was reduced to $500 million in October 2001.

Credit facilities

As of September 30, 2001, we had a 364-day $2 billion credit facility that expires on February 21, 2002 and a $2 billion credit facility that expires on February 26, 2003. These credit facilities are secured by liens on substantially all of our assets, including the pledge of Agere stock owned by us. Our ability to access our credit facilities is subject to our compliance with the terms and conditions of the credit facilities, including financial covenants. These financial covenants require us to have minimum earnings before interest, taxes, depreciation and amortization ("EBITDA") and minimum net worth measured at the end of each fiscal quarter. As of September 30, 2001, we were in compliance with these covenants, as amended (see below). In addition, in the event a subsidiary defaults on its debt, as defined in the credit facilities, it would constitute a default under our credit facilities.

On August 16, 2001, we amended both of our credit facilities. The amendments modified the financial covenants and certain other conditions and terms, including those necessary to allow the distribution of Agere stock to our shareowners (see Agere Spin-Off Update). In addition, we cannot resume payment of dividends on our common stock unless we achieve certain credit ratings or EBITDA levels and no

event of default exists under the credit facilities. Payment of dividends on the common stock is limited to the rate of dividends paid prior to the discontinuation of the cash dividend. We are permitted to pay cash dividends on our convertible preferred stock if no event of default exists under the credit facilities.

The total lending commitments under our credit facilities are reduced if we undertake certain debt reduction transactions or generate additional funds from specified non-operating sources in excess of $2.5 billion. The first $2 billion in excess of the amount above would result in the termination of the 364-day $2 billion credit facility. Additional amounts would reduce the total lending commitments under the remaining $2 billion credit facility that expires in February 2003; however, this lending commitment can be reduced to no less than $1.5 billion. Any outstanding borrowings under our credit facilities that exceed the reduced lending commitments are required to be repaid. As of November 16, 2001, we had generated $4.5 billion of funds from specified non-operating sources, including the $1.8 billion of proceeds we received from the issuance of our redeemable convertible preferred stock, the $2.1 billion of proceeds from the sale of our optical fiber business, $519 million of debt reduction from a debt for equity exchange (see Note 3 to the consolidated financial statements) and the balance from other specified types of transactions. On November 20, 2001, the total lending commitments under our credit facilities were reduced to approximately $2 billion.

Credit ratings

Our credit ratings as of October 31, 2001 were as follows:

Rating Agency	*Rating for our long-term debt*	*Rating for our commercial paper*	*Rating for our preferred stock*	*Last update*
Standard & Poor's	BB-	C	B-	August 16, 2001
Moody's [a]	Ba3	Not Prime	B3	August 17, 2001
Fitch [a]	BB-	B	B	August 17, 2001

(a) The rating for our senior unsecured long-term debt has a negative outlook.

The Standard & Poor's, Moody's and Fitch ratings are below investment grade. We expect both the recent, and any future, lowering of the ratings of our debt to result in higher financing costs and reduced access to the capital markets. As a result of the reductions of our credit ratings in fiscal year 2001, commercial paper and some other types of borrowings became unavailable and financing costs increased. We cannot assure you that our credit ratings will not be reduced in the future by Standard & Poor's, Moody's or Fitch.

Sale of optical fiber business

On November 16, 2001, we completed the sale of our optical fiber business to The Furukawa Electric Co., Ltd. for $2.3 billion, approximately $200 million of which was paid to us in CommScope, Inc. securities. Furukawa and CommScope have agreed to enter into one or more joint ventures that will be formed to operate the optical fiber business. The transaction is expected to result in a gain in the first quarter of fiscal year 2002. In addition, we entered into an agreement on July 24, 2001 to sell two Chinese joint ventures – Lucent Technologies Shanghai Fiber Optic Co., Ltd. and Lucent Technologies Beijing Fiber Optic Cable Co., Ltd. – to Corning Incorporated for $225 million. This transaction, which is subject to U.S. and foreign governmental approvals and other customary closing conditions, is expected to close by the end of the first quarter of fiscal year 2002.

Sale of manufacturing operations

In August 2001, we received $572 million from the closing of our transaction with Celestica Corporation to transition our manufacturing operations at Oklahoma City, Oklahoma and Columbus, Ohio. At closing, we entered into a five-year supply agreement for Celestica to be the primary manufacturer for our switching and access and wireless networking systems products. Until the inventory is sold to an end user, inventory associated with the transaction remains in our inventory balance, with a corresponding liability for proceeds received. This inventory amounted to approximately $310 million at September 30, 2001. Additionally, we may be required to repurchase up to $90 million of this inventory not used within one year of the transaction. The work force related to these two operations is expected to be reduced and/or transferred to Celestica during the first quarter of fiscal year 2002, resulting in a non-cash charge of approximately $380 million, which is included as a component of our business restructuring employee separation charge.

Future capital requirements

We believe our cash on hand, availability under our credit facilities and other planned sources of liquidity are currently sufficient to meet our requirements through the end of fiscal year 2002. We cannot assure you, however, that these sources of liquidity will be available when needed or that our actual cash requirements will not be greater than we currently expect. As described under *Credit facilities*, the receipt of proceeds from specified asset sales in excess of a specified threshold results in a reduction in the amount of available borrowings under our credit facilities. If our remaining sources of liquidity are not available or if we cannot generate positive cash flow from operations, we will be required to obtain additional sources of funds through additional operating improvements, asset sales and financing from third parties or a combination thereof. Although we believe that we have the ability to take these actions, we cannot assure you that these additional sources of funds, if available, would have reasonable terms.

Agere Spin-Off Update

Our agreement with Agere provides that if the Agere distribution was not completed on or before September 30, 2001, we would complete the Agere spin-off as promptly as practicable following our satisfaction or waiver of all conditions of such agreement. This agreement also provides that we may terminate our obligation to complete the distribution if, after consultation with Agere senior management, our board of directors determines, in its sole discretion, that the distribution is not in the best interests of us or our shareowners. The amendments to our credit facilities, completed on August 16, 2001, have delayed our ability to complete the spin-off. We remain committed to completing the process of separating Agere from our company, and we intend to move forward with our distribution of our shares of Agere stock in a tax-free spin-off to our shareowners. However, we cannot assure you that the conditions to our obligation to complete the distribution will be satisfied by a particular date or that the terms and conditions of our indebtedness will permit the distribution by a particular date or at all.

The amendments to our credit facilities revised the conditions necessary for us to secure a release of the pledge of Agere stock we own. The pledge can be released and the distribution can occur at our request if all the following terms and conditions as defined under the credit facilities are met:

- no event of default exists under the credit facilities;
- we have generated positive EBITDA for the fiscal quarter immediately preceding the distribution;
- we meet a minimum current asset ratio;
- we have received $5.0 billion in cash from certain non-operating sources; and
- the 364-day $2 billion credit facility has been terminated and the $2 billion credit facility, expiring in February 2003, has been reduced to $1.75 billion or less.

The current terms of our credit facilities will not allow the distribution unless, at the time of the distribution, we have generated $5.0 billion of additional funds or reduction in debt from specified non-operating sources. As of November 16, 2001, we had generated $4.8 billion of funds to satisfy this requirement ($1.8 billion of proceeds from our issuance of redeemable convertible preferred stock, $572 million of proceeds received from the transaction involving our Oklahoma and Ohio manufacturing operations, $2.1 billion of cash proceeds received from the sale of our optical fiber business, and funds from other specified types of transactions of approximately $300 million). We expect to raise the additional proceeds to satisfy the requirement under our credit facilities.

We have received a private letter ruling from the Internal Revenue Service holding that the distribution of our shares of Agere common stock to our shareowners in the spin-off and to holders of our debt in the debt for equity exchange will be tax free to us and our shareowners. The effectiveness of the original ruling was conditioned on completion of the spin-off by September 30, 2001. However, we have received a supplemental ruling from the Internal Revenue Service that maintains the effectiveness of the original ruling so long as the spin-off is completed on or before June 30, 2002. The supplemental ruling also favorably resolves certain additional tax issues arising from the issuance of preferred stock.

Customer Financing

The following table presents our customer financing commitments at September 30, 2001 and September 30, 2000 (dollars in billions):

	September 30, 2001		
	Total loans and guarantees	*Loans*	*Guarantees*
Drawn commitments	$ 3.0	$ 2.6	$ 0.4
Available but not drawn	1.4	1.4	–
Not available	0.9	0.6	0.3
Total commitments	**$5.3**	**$4.6**	**$0.7**

	September 30, 2000		
	Total loans and guarantees	*Loans*	*Guarantees*
Drawn commitments	$ 2.0	$ 1.3	$ 0.7
Available but not drawn	3.9	3.3	0.6
Not available	2.2	2.1	0.1
Total commitments	**$8.1**	**$6.7**	**$ 1.4**

Some of our customers worldwide are requiring their suppliers to arrange or provide long-term financing for them as a condition of obtaining or bidding on infrastructure projects. These projects may require financing in amounts ranging from modest sums to more than a billion dollars. We use a disciplined credit evaluation and business review process that takes into account the credit quality of individual borrowers and their related business plans, as well as market conditions. We consider requests for financing on a case-by-case basis and offer financing only after careful review. As market conditions permit, our intention is to sell or transfer these long-term financing arrangements, which may include both commitments and drawn-down borrowings, to financial institutions and other investors. This enables us to reduce the amount of our commitments and free up additional financing capacity. As part of the revenue recognition process, we determine whether the notes receivable under these contracts are reasonably assured of collection based on various factors, including our ability to sell these notes.

Our credit process monitors the drawn and undrawn commitments and guarantees of debt to our customers. Customers are reviewed on a quarterly or annual basis depending upon their risk profile. As part of our review, we assess the customer's short-term and long-term liquidity position, current operating performance versus plan, execution challenges facing the company, changes in competitive landscape, industry and macroeconomic conditions, and changes to

management and sponsors. Depending upon the extent of any deterioration of a customer's credit profile or non-compliance with our legal documentation, we undertake actions that could include canceling the commitment, compelling the borrower to take corrective measures, and increasing efforts to mitigate potential losses. These actions are designed to mitigate unexpected events that could have an impact on our future results of operations and cash flows; however, there can be no assurance that this will be the case. Adverse industry conditions, such as the continued softening in the CLEC market, have negatively affected the creditworthiness of several customers that participate in our customer financing program. For the year ended September 30, 2001, we recorded provisions for uncollectibles and customer financings of $2.2 billion, of which approximately $1.3 billion was related to three customer finance projects, including Winstar and One.Tel. On April 18, 2001, Winstar filed for Chapter 11 protection and in late May 2001, One.Tel filed for voluntary administration (e.g. bankruptcy) and subsequently announced that it will be liquidated and its assets sold. We have built a mobile fiber-optic network for One.Tel, which is substantially complete. During November 2001, we entered into an agreement with the liquidator affirming our ownership of the network. Reserves associated with total drawn commitments were $2.1 billion, reflecting a net exposure of approximately $900 million.

Our overall customer financing exposure, coupled with a continued decline in telecommunications market conditions, negatively affected revenue, results of operations and cash flows in fiscal year 2001. We will continue to provide or commit to financing where appropriate for our business. Our ability to arrange or provide financing for our customers will depend on a number of factors, including our capital structure, credit rating and level of available credit, and our continued ability to sell or transfer commitments and drawn-down borrowings on acceptable terms. Due to recent economic uncertainties and reduced demand for financings in capital and bank markets, we may be required to continue to hold certain customer financing obligations for longer periods prior to the sale to third-party lenders. In addition, specific risks associated with customer financing, including the risks associated with new technologies, new network construction, market demand and competition, customer business plan viability and funding risks may require us to hold certain customer financing obligations over a longer term. Any unexpected developments in our customer financing arrangements could negatively affect revenue, results of operations and cash flows in the future. In addition, we may be required to record additional reserves related to customer financing in the future.

Risk Management

We are exposed to market risk from changes in foreign currency exchange rates, interest rates and equity prices that could affect our results of operations and financial condition. We manage our exposure to these market risks through our regular operating and financing activities and, when deemed appropriate, hedge these risks through the use of derivative financial instruments. We use the term hedge to mean a strategy designed to manage risks of volatility in prices or rate movements on certain assets, liabilities or anticipated transactions and by creating a relationship in which gains or losses on derivative instruments are expected to counterbalance the losses or gains on the assets, liabilities or anticipated transactions exposed to such market risks. We use derivative financial instruments as risk management tools and not for trading or speculative purposes. In addition, derivative financial instruments are entered into with a diversified group of major financial institutions in order to manage our exposure to nonperformance on such instruments. Our risk management objective is to minimize the effects of volatility on our cash flows by identifying the recognized assets and liabilities or forecasted transactions exposed to these risks and appropriately hedging them with either forward contracts, or to a lesser extent, option contracts, swap derivatives or by embedding terms into certain contracts that affect the ultimate amount of cash flows under the contract. We generally do not hedge our credit risk on customer receivables.

Foreign Currency Risk

We use foreign exchange forward contracts and, to a lesser extent, option contracts to minimize exposure to the risk that the eventual net cash inflows and outflows resulting from the sale of products to non-U.S. customers and purchases from non-U.S. suppliers will be adversely affected by changes in exchange rates. Foreign exchange forward and option contracts are utilized for recognized receivables and payables, firmly committed or anticipated cash inflows and outflows. The use of these derivative financial instruments allows us to reduce our overall exposure to exchange rate movements, since the gains and losses on these contracts substantially offset losses and gains on the assets, liabilities and transactions being hedged. Cash inflows and outflows denominated in the same foreign currency are netted on a legal entity basis and the corresponding net cash flow exposure is appropriately hedged. We do not hedge our net investment in non-U.S. entities because we view those investments as long-term in nature. As of September 30, 2001, our primary net foreign currency market exposures were as follows (dollars in millions):

Currency	*Foreign currency transaction exposure long (short) positions*	*Notional amounts of forward and option hedge contracts*	*Fair value of forward and option contracts asset (liability)*	*Impact on derivative contracts of a 10% depreciation of foreign currency vs. the U.S. dollar gain (loss)*
Euro and legacy currencies	$ 548	$488	$ 4	$ 49
Brazilian real	163	163	(4)	16
Japanese yen	(32)	23	(6)	(2)
Australian dollar	136	132	6	13
Danish kroner	(236)	235	2	(24)
New Zealand dollar	95	89	4	9

The exposure positions above represent a portfolio containing all identified booked and firmly committed exposures and 50% of the first six months of all identified anticipated exposures, which is used as a benchmark by us for risk management purposes. The hedge contracts represent the actual external derivative transactions executed with financial counterparties to offset our net exposure. The exposure and hedge positions are not always equal due to the fact that some anticipated exposures included within these portfolios may be hedged as little as 25% or as much as 100%, as deemed appropriate in accordance with our corporate policy.

The fair value of foreign exchange forward and option contracts is subject to changes in foreign currency exchange rates. For the purposes of assessing specific risks, we use a sensitivity analysis to determine the effects that market risk exposures may have on the fair value of our financial instruments and results of operations. The financial instruments included in our sensitivity analysis are foreign currency forward and option contracts. Such contracts generally have durations of one to three months and are primarily used to hedge recognized receivables and payables and anticipated transactions, and to a lesser extent, unrecognized firm commitments. The sensitivity analysis excludes the value of foreign currency denominated receivables and payables (other than loans) because of their short maturities. To perform the sensitivity analysis, we assess the risk of loss in fair values from the effect of a hypothetical 10% change in the value of foreign currencies, assuming no change in interest rates. However, these calculated exposures do not generally affect our use of derivative financial instruments as described above. For contracts outstanding as of September 30, 2001 and 2000, a 10% appreciation in the value of foreign currencies against the U.S. dollar from the prevailing market rates would result in an incremental pretax net unrealized loss of approximately $63 million and $71 million, respectively. Conversely, a 10% depreciation in these currencies from the prevailing market rates would result in an incremental pretax net unrealized gain of approximately $63 million and $71 million, as of September 30, 2001 and 2000, respectively. Consistent with the nature of the economic hedge of such foreign exchange forward and option contracts, such unrealized gains or losses would be offset by corresponding decreases or increases, respectively, of the underlying instrument or transaction being hedged.

The model to determine sensitivity assumes a parallel shift in all foreign currency exchange spot rates, although exchange rates rarely move in the same direction. Additionally, the amounts above do not necessarily represent the actual changes in fair value we would incur under normal market conditions because all variables other than the exchange rates are held constant in the calculations. We have not changed our foreign exchange risk management strategy from the prior year. We are reviewing plans to further centralize the foreign exchange and liquidity management needs of many of our operating subsidiaries under the model of an in-house bank. While this implementation would not change the fundamental objective of our foreign currency risk management policy, it is expected to yield benefits by way of economic efficiency, process efficiency and improved visibility of financial flows. In conjunction with this, we foresee replacing our existing sensitivity analysis of foreign exchange and interest rate instruments with one based on value-at-risk or similar methodologies commonly accepted within financial markets.

While we hedge certain foreign currency transactions, the decline in value of non-U.S. dollar currencies may, if not reversed, adversely affect our ability to contract for product sales in U.S. dollars because our products may become more expensive to purchase in U.S. dollars for local customers doing business in the countries of the affected currencies.

Interest Rate Risk

We use a combination of financial instruments, including medium-term and short-term financings, variable-rate debt instruments and, to a lesser extent, interest rate swaps to manage the interest rate mix of our total debt portfolio and related cash flows. To manage this mix in a cost-effective manner, we, from time to time, may enter into interest rate swap agreements in which we agree to exchange various combinations of fixed and/or variable interest rates based on agreed-upon notional amounts. We had no material interest rate swap agreements in effect at September 30, 2001 or September 30, 2000. The objective of maintaining the mix of fixed and floating rate debt is to mitigate the variability of cash flows resulting from interest rate fluctuations as well as reduce the cash flows attributable to debt instruments. Our portfolio of customer finance notes receivable predominantly comprises variable-rate notes at LIBOR plus a stated percentage and subjects us to variability in cash flows and earnings for the effect of changes in LIBOR. We do not enter into derivative transactions on our cash equivalents and short-term investments, since our relatively short maturities do not create significant risk.

The fair value of our fixed-rate long-term debt is sensitive to changes in interest rates. Interest rate changes would result in gains/losses in the market value of this debt due to the differences between the market interest rates and rates at the inception of the debt obligation. We perform a sensitivity analysis on our fixed-rate long-term debt to assess the risk of changes in fair value. These debt instruments have original maturities ranging from five years to 30 years. The model to determine sensitivity assumes a hypothetical 150 basis point parallel shift in interest rates. At September 30, 2001 and 2000, a 150 basis point increase in interest rates would reduce the market value of our fixed-rate long-term debt by approximately $191 million and $317 million, respectively. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the market value of our fixed-rate long-term debt outstanding at September 30, 2001 and 2000 of approximately $232 million and $397 million, respectively. Our sensitivity analysis on debt obligations excludes commercial paper, variable-rate debt instruments, secured borrowings and bank loans because the changes in interest rates would not significantly affect the fair value of such instruments. Interest rate swaps have also been excluded from the sensitivity analysis since they are not material.

The earnings and cash flows to be received under our variable-rate customer finance notes or paid under our credit facilities are sensitive to changes in LIBOR. These notes have original maturities ranging from one year to 10 years. To determine the specific risks on earnings and cash flows from this portfolio, a sensitivity analysis was per-

formed with a model assuming a 150 basis point parallel shift in LIBOR. Under this model, the maximum annual variability on earnings and cash flows we could experience on this portfolio as of September 30, 2001 would be approximately $36 million. However, this model does not necessarily reflect the actual volatility we would experience because interest income on certain notes is not recognized until collected; certain notes provide for interest to be capitalized to the principal balance and notes may be sold off to third parties in the normal course of business.

We have not changed our interest rate risk management strategy from the prior year and do not foresee or expect any significant changes in our exposure to interest rate fluctuations, but we are considering expanding the use of interest rate swaps in the near future on our debt obligations.

Equity Price Risk

Our investment portfolio consists of equity investments accounted for under the cost and equity methods as well as equity investments in publicly-held companies that are classified as available-for-sale. These available-for-sale securities are exposed to price fluctuations and are generally concentrated in the high-technology communications industry, many of which are small capitalization stocks. At September 30, 2001, the fair value of one available-for-sale security totaled $48 million out of a total available-for-sale portfolio valued at $58 million. We generally do not hedge our equity price risk, however, on occasion, we may use equity derivative financial instruments that are subject to equity price risks to complement our investment strategies. As of September 30, 2001, a 20% adverse change in equity prices would result in an approximate $12 million decrease in the fair value of our available-for-sale securities. As of September 30, 2001, we had no outstanding hedging instruments for our equity price risk. The model to determine sensitivity assumes a corresponding shift in all equity prices; however, equity prices on individual companies dispersed across many different industries may not always move in the same direction. This analysis excludes stock purchase warrants as we do not believe that the value of such warrants is significant.

In-Process Research and Development ("IPRD")

In connection with the acquisitions in fiscal years 2000 and 1999 of Chromatis, Spring Tide and Stratus, we allocated non-tax impacting charges of $428 million, $131 million and $267 million, respectively, of the total purchase price to IPRD. As part of the process of analyzing each of these acquisitions, we made a decision to buy technology that had not yet been commercialized rather than develop the technology internally. We based this decision on a number of factors including the amount of time it would take to bring the technology to market. We also considered Bell Labs' resource allocation and its progress on comparable technology, if any. We expect to use the same decision process in the future.

We estimated the fair value of IPRD for each of the above acquisitions using an income approach. This involved estimating the fair value of the IPRD using the present value of the estimated after-tax cash flows expected to be generated by the IPRD, using risk-adjusted discount rates and revenue forecasts as appropriate. The selection of the discount rate was based on consideration of our weighted average cost of capital, as well as other factors, including the useful life of each technology, profitability levels of each technology, the uncertainty of technology advances that were known at the time, and the stage of completion of each technology. We believe that the estimated IPRD amounts so determined represented fair value and did not exceed the amount a third party would pay for the projects.

Where appropriate, we deducted an amount reflecting the contribution of the core technology from the anticipated cash flows from an IPRD project. At the date of acquisition, the IPRD projects had not yet reached technological feasibility and had no alternative future uses. Accordingly, the value allocated to these projects was capitalized and immediately expensed at acquisition. If the projects are not successful or are not completed in a timely manner, our anticipated product pricing and growth rates may not be achieved and we may not realize the financial benefits expected from the projects.

Set forth below are descriptions of significant acquired IPRD projects:

Stratus

On October 20, 1998, Ascend completed the purchase of Stratus. Stratus was a manufacturer of fault-tolerant computer systems. The allocation to IPRD of $267 million ($24 million of IPRD was subsequently reversed in March 1999) represented its estimated fair value using the methodology described above. The primary projects that made up the IPRD were as follows: HP-UX, Continuum 1248, Continuum 448, M708, SPHINX, HARMONY, LNP, CORE IN, Personal Number Portability, Signaling System 7 Gateway and Internet Gateway.

Revenues attributable to the projects were estimated to be $84 million in 1999 and $345 million in 2000. Revenue was expected to peak in fiscal year 2002 and decline thereafter through the end of the product's life (2009) as new product technologies were expected to be introduced by us. Revenue growth was expected to decrease from 310% in fiscal year 2000 to 6% in fiscal year 2002 and be negative for the remainder of the projection period. At the acquisition date, costs to complete the research and development efforts related to the projects were expected to be $48 million.

A risk-adjusted discount rate of 35% was used to discount projected cash flows.

The actual results to date have been consistent, in all material respects, with our assumptions at the time of the acquisition, except as noted below. During fiscal year 1999, product development relating to the HARMONY, SPHINX and Continuum 448 projects was discontinued due to our reprioritization of product direction. In addition, it was decided that development relating to the Continuum 1248 project would cease by the quarter ended December 31, 1999. Consequently, we did not realize the forecasted revenues from these projects. During fiscal year 2001, substantially all of the goodwill and acquired intangibles related to the purchase of Stratus were written off as part of our restructuring program, which resulted in the exit of all but two of the remaining projects within the original portfolio.

Chromatis Networks

On June 28, 2000, we completed the purchase of Chromatis. Chromatis was involved in the development of next-generation optical transport solutions that provide telecommunications carriers with improvements in the cost, efficiency, scale and management of multiservice metropolitan networks. The allocation to IPRD of $428 million represented its estimated fair value using the methodology described above. The $428 million was allocated to the first generation of its metro optical product, which was expected to integrate data, voice and video services on metropolitan networks and combine this traffic onto a wave division multiplexing ("WDM") system.

Revenues attributable to the metro optical product were estimated to be $375 million in fiscal year 2001 and $1 billion in fiscal year 2002. Revenue was expected to peak in fiscal year 2005 and decline thereafter through the end of the product's life as new product technologies were expected to be introduced by us. Revenue growth was expected to decrease from 196% in fiscal year 2002 to 10% in fiscal year 2004 and be negative for the remainder of the projection period. At the acquisition date, costs to complete the research and development efforts related to the product were expected to be $7.8 million.

A risk-adjusted discount rate of 25% was used to discount projected cash flows.

As part of our restructuring program in fiscal year 2001, the Chromatis product portfolio was discontinued and all of the remaining assets, primarily goodwill and other acquired intangibles, were written off.

Spring Tide Networks

On September 19, 2000, we completed the purchase of Spring Tide. Spring Tide was involved in the development of carrier-class network equipment that enables service providers to offer new, value-added Internet protocol ("IP") services and virtual private networks with low cost and complexity. Spring Tide was involved in the development of Versions 2.0 and 2.1 of the IP Service Switch, the next generations of Spring Tide's flagship product. The allocation to IPRD of $131 million represented their estimated fair value using the methodology described above. Approximately $128 million was allocated to the next-generation IP Service Switch products, carrier-class platforms that will combine the connectivity of a remote access server, the network intelligence of a remote access server, and the switching capacity and quality of service capabilities of an ATM switch in one integrated solution. The remaining $3 million was allocated to projects designed to enhance the capabilities and decrease production costs associated with the IP Service Switch.

Revenues attributable to the IP Service Switch products were estimated to be $109 million in fiscal year 2001 and $337 million in fiscal year 2002. Revenue was expected to peak in fiscal year 2006 and decline thereafter through the end of the product's life as new product technologies were expected to be introduced by us. Revenue growth was expected to decrease from 209% in 2002 to 4.4% in fiscal year 2006, and be negative for the remainder of the projection period. Although the actual results to date have been significantly less than anticipated at the time of the acquisition, we believe this shortfall will be made up in future years. At the acquisition date, costs to complete the research and development efforts related to the product were expected to be $0.5 million and $4.3 million in fiscal years 2000 and 2001, respectively.

A risk-adjusted discount rate of 25% was used to discount projected cash flows.

Given the uncertainties of the development process, the aforementioned estimates are subject to change, and no assurance can be given that deviations from these estimates will not occur. Management expects to continue development of these efforts and believes there is a reasonable chance of successfully completing the development efforts. However, there are risks associated with the completion of the projects and there can be no assurance that the projects will realize either technological or commercial success. Failure to successfully develop and commercialize the IPRD would result in the loss of the expected economic return inherent in the fair value allocation.

European Monetary Union–Euro

Several member countries of the European Union have established fixed conversion rates between their existing sovereign currencies and the Euro and have adopted the Euro as their new single legal currency. The legacy currencies will remain legal tender in the participating countries for a transition period until January 1, 2002. During the transition period, cashless payments can be made in the Euro. Between January 1, 2002 and March 1, 2002, the participating countries will introduce Euro notes and coins and withdraw all legacy currencies so that they will no longer be available.

We have in place a joint European-United States team representing affected functions within the company that is coordinated by a corporate program office. This team has evaluated our Euro-related issues affecting our pricing/marketing strategy, conversion of information technology systems and existing contracts. We are now in the process of completing the conversion/upgrade of our affected systems, applications, data, contracts, and processes.

We will continue to evaluate issues involving introduction of the Euro as further accounting, tax and governmental legal and regulatory guidance becomes available. Based on current information and our current assessment, we do not expect that the Euro conversion will have a material adverse effect on our business or financial condition.

Recent Pronouncements

See discussion in Note 18 to the consolidated financial statements.

Legal Proceedings and Environmental Matters

See discussion in Note 17 to the consolidated financial statements.

FORWARD-LOOKING STATEMENTS

This Management's Discussion and Analysis of Results of Operations and Financial Condition and other sections of this report contain forward-looking statements that are based on our management's current expectations, estimates, forecasts and projections about the industries in which we operate, our beliefs, and assumptions. In addition, other written or oral statements that constitute forward-looking statements may be made by or on behalf of our management. Words such as "expects," "anticipates," "targets," "goals," "projects," "intends," "plans," "believes," "seeks," "estimates," variations of such words and similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. Except as required under the federal securities laws and the rules and regulations of the Securities and Exchange Commission ("SEC"), we do not have any intention or obligation to update publicly any forward-looking statements, whether as a result of new information, future events, changes in assumptions or otherwise.

The risks, uncertainties and assumptions include:

- increasing price, products and services competition by U.S. and non-U.S. competitors, including new entrants;
- rapid technological developments and changes and our ability to continue to introduce and our dependence upon the development of competitive new products and services on a timely, cost-effective basis;
- the mix of products and services;
- the availability of manufacturing capacity, components and materials;
- the ability to recruit and retain talent;
- control of costs and expenses;
- the realization of deferred tax assets;
- credit concerns in the emerging service provider market and the potential for deterioration of the credit quality of customers for which we have provided financing;
- customer demand for our products and services;
- reliance on resellers and distributors;
- the timely completion on the anticipated timetable of the intended distribution of our remaining shares of Agere;
- the timely completion of the expected sale of manufacturing facilities, assets and operations and the continued availability of quality products and components at reasonable prices after the sales;
- the timely implementation of our restructuring program and financial plans;
- our ability to successfully implement our new strategic direction focused on offering fewer products to large service providers, including our ability to focus our business on the mix of products and services necessary to take advantage of the most desirable opportunities in our industry and to implement our product rationalizations and other aspects of our new strategic direction in a manner that does not disrupt the business of our customers;
- dependence of achieving our targets and objectives for fiscal 2002 and 2003 on global economic and industry conditions;
- U.S. and non-U.S. governmental and public policy changes that may affect the level of new investments and purchases made by customers;
- changes in environmental and other U.S. and non-U.S. governmental regulations;
- protection and validity of patent and other intellectual property rights;
- reliance on large customers and significant suppliers;
- technological, implementation and cost/financial risks in the use of large, multiyear contracts;
- our credit ratings and ability to provide customer financing when appropriate;
- continued availability of financing, financial instruments and financial resources in the amounts, at the times and on the terms required to support our future business;
- compliance with the covenants and restrictions of our bank credit facilities; and
- the outcome of pending and future litigation and governmental proceedings.

These are representative of the risks, uncertainties and assumptions that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general U.S. and non-U.S. economic and political conditions, including the global economic slowdown and interest rate and currency exchange rate fluctuations and other future events or otherwise.

In addition, see the prospectus and reports filed by Agere with the SEC for a further list and description of risks and uncertainties related to Agere.

Five-Year Summary of Selected Financial Data (Unaudited)

(Dollars in millions, except per share amounts)	*Years ended September 30,*				
RESULTS OF OPERATIONS	2001	2000	1999	1998	1997
Revenues	$ 21,294	$28,904	$26,993	$21,307	$18,734
Gross margin [a]	2,058	11,714	12,969	9,817	7,795
Operating income (loss) [a]	(19,029)	2,366	3,786	1,384	597
Income (loss) from continuing operations	(14,170)	1,433	2,369	360	73
Earnings (loss) per common share from continuing operations [b]:					
Basic	(4.18)	0.44	0.76	0.12	0.03
Diluted	(4.18)	0.43	0.74	0.12	0.03
Dividends per common share [b]	0.06	0.08	0.08	0.0775	0.0563
FINANCIAL POSITION					
Total assets	$ 33,664	$47,512	$34,246	$24,289	$20,176
Working capital	5,934	10,380	10,197	5,108	2,708
Total debt	4,409	6,498	5,788	2,861	4,180
8.00% redeemable convertible preferred stock	1,834	–	–	–	–
Shareowners' equity	11,023	26,172	13,936	7,960	4,573

(a) Includes business restructuring charges and asset impairments of $11,416, including $1,259 of inventory write-downs which affected gross margin, in the year ended September 30, 2001.

(b) All per share data have been restated to reflect the two-for-one splits of our common stock that became effective on April 1, 1998 and April 1, 1999.

Report of Management

Management is responsible for the preparation of Lucent Technologies Inc.'s consolidated financial statements and all related information appearing in this Annual Report. The consolidated financial statements and notes have been prepared in conformity with accounting principles generally accepted in the United States of America and include certain amounts that are estimates based upon currently available information and management's judgment of current conditions and circumstances.

To provide reasonable assurance that assets are safeguarded against loss from unauthorized use or disposition and that accounting records are reliable for preparing financial statements, management maintains a system of accounting and other controls, including an internal audit function. Even an effective internal control system, no matter how well designed, has inherent limitations - including the possibility of circumvention or overriding of controls - and therefore can provide only reasonable assurance with respect to financial statement presentation. The system of accounting and other controls is improved and modified in response to changes in business conditions and operations and recommendations made by the independent accountants and the internal auditors.

The Audit and Finance Committee of the board of directors, which is composed of independent directors, meets periodically with management, the internal auditors and the independent accountants to review the manner in which these groups are performing their responsibilities and to carry out the Audit and Finance Committee's oversight role with respect to auditing, internal controls and financial reporting matters. Both the internal auditors and the independent accountants periodically meet privately with the Audit and Finance Committee and have access to its individual members.

Lucent engaged PricewaterhouseCoopers LLP, independent accountants, to audit the consolidated financial statements in accordance with auditing standards generally accepted in the United States of America, which include consideration of the internal control structure.

Henry B. Schacht
Chairman and
Chief Executive Officer

Frank A. D'Amelio
Executive Vice President and
Chief Financial Officer

Report of Independent Accountants

To the Board of Directors and
Shareowners of LUCENT TECHNOLOGIES INC.:

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, changes in shareowners' equity and cash flows present fairly, in all material respects, the financial position of Lucent Technologies Inc. and its subsidiaries at September 30, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended September 30, 2001, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 5 to the consolidated financial statements, in 2001 the Company changed its accounting methods for revenue recognition and for derivative financial instruments. Also, as discussed in Notes 1 and 12, in 2000 and 1999 the Company changed its accounting methods for computer software developed or obtained for internal use and for calculating annual net pension and postretirement benefit costs, respectively.

PricewaterhouseCoopers LLP

PRICEWATERHOUSECOOPERS LLP

New York, New York
October 23, 2001,
except for the fifth paragraph of Note 10 and Note 19, as to which the date is November 20, 2001

LUCENT TECHNOLOGIES INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

(Amounts in Millions, Except Per Share Amounts)	*Years ended September 30,*		
	2001	2000	1999
Revenues	$ 21,294	$28,904	$26,993
Costs	19,236	17,190	14,024
Gross margin	2,058	11,714	12,969
Operating expenses:			
Selling, general and administrative	7,410	5,610	5,371
Research and development	3,520	3,179	3,536
Purchased in-process research and development	–	559	276
Business restructuring charges and asset impairments	10,157	–	–
Total operating expenses	21,087	9,348	9,183
Operating income (loss)	(19,029)	2,366	3,786
Other income (expense) – net	(357)	333	357
Interest expense	518	342	318
Income (loss) from continuing operations before provision (benefit) for income taxes	(19,904)	2,357	3,825
Provision (benefit) for income taxes	(5,734)	924	1,456
Income (loss) from continuing operations	**(14,170)**	**1,433**	**2,369**
Income (loss) from discontinued operations (net of taxes)	(3,172)	(214)	1,112
Income (loss) before extraordinary item and cumulative effect of accounting changes	(17,342)	1,219	3,481
Extraordinary gain (net of taxes)	1,182	–	–
Cumulative effect of accounting changes (net of taxes)	(38)	–	1,308
Net income (loss)	(16,198)	1,219	4,789
Preferred stock dividends and accretion	(28)	–	–
Net income (loss) applicable to common shareowners	**$(16,226)**	**$ 1,219**	**$ 4,789**
EARNINGS (LOSS) PER COMMON SHARE – BASIC			
Income (loss) from continuing operations	$ (4.18)	$ 0.44	$ 0.76
Net income (loss) applicable to common shareowners	$ (4.77)	$ 0.38	$ 1.54
EARNINGS (LOSS) PER COMMON SHARE – DILUTED			
Income (loss) from continuing operations	$ (4.18)	$ 0.43	$ 0.74
Net income (loss) applicable to common shareowners	$ (4.77)	$ 0.37	$ 1.49
Weighted average number of common shares outstanding – basic	3,400.7	3,232.3	3,101.8
Weighted average number of common shares outstanding – diluted	3,400.7	3,325.9	3,218.5

See Notes to Consolidated Financial Statements.

LUCENT TECHNOLOGIES INC. AND SUBSIDIARIES

Consolidated Balance Sheets

(Dollars in Millions, Except Per Share Amounts)	*September 30,*	
	2001	**2000**
ASSETS		
Cash and cash equivalents	$ 2,390	$ 1,467
Receivables, less allowance of $634 in 2001 and $479 in 2000	4,594	8,782
Inventories	3,646	5,100
Contracts in process, net of progress billings of $7,841 in 2001 and $6,744 in 2000	1,027	1,881
Deferred income taxes, net	2,658	1,101
Other current assets	1,788	1,575
Net current assets of discontinued operations	–	634
Total current assets	**16,103**	**20,540**
Property, plant and equipment, net	4,416	5,046
Prepaid pension costs	4,958	6,238
Deferred income taxes, net	2,695	33
Goodwill and other acquired intangibles, net of accumulated amortization of $1,768 in 2001 and $852 in 2000	1,466	6,463
Other assets	2,724	3,560
Net long-term assets of discontinued operations	1,302	5,632
Total assets	**$33,664**	**$47,512**
LIABILITIES		
Accounts payable	$ 1,844	$ 2,583
Payroll and benefit-related liabilities	1,500	1,010
Debt maturing within one year	1,135	3,468
Other current liabilities	5,285	3,099
Net current liabilities of discontinued operations	405	–
Total current liabilities	**10,169**	**10,160**
Postretirement and postemployment benefit liabilities	5,481	5,395
Long-term debt	3,274	3,030
Deferred income taxes, net	152	1,203
Other liabilities	1,731	1,552
Total liabilities	**20,807**	**21,340**
Commitments and contingencies		
8.00% redeemable convertible preferred stock	**1,834**	–
SHAREOWNERS' EQUITY		
Preferred stock – par value $1.00 per share; issued and outstanding shares: none	–	–
Common stock – par value $.01 per share; authorized shares: 10,000,000,000; 3,414,815,908 issued and 3,414,167,155 outstanding shares at September 30, 2001 and 3,384,332,104 issued and outstanding shares at September 30, 2000	34	34
Additional paid-in capital	21,702	20,374
Retained earnings (accumulated deficit)	(10,272)	6,129
Accumulated other comprehensive income (loss)	(441)	(365)
Total shareowners' equity	**11,023**	**26,172**
Total liabilities, redeemable convertible preferred stock and shareowners' equity	**$33,664**	**$47,512**

See Notes to Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREOWNERS' EQUITY

(Dollars in Millions)	*Prefered Stock*	*Common Stock*	*Additional Paid-In Capital*	*Retained Earnings (Accumulated Deficit)*	*Accumulated Other Comprehensive Income (Loss)*	*Total Shareowners' Equity*	*Total Comprehensive Income (Loss)*
Balance at October 1, 1998	**$ –**	**$31**	**$ 6,725**	**$ 1,487**	**$(283)**	**$ 7,960**	
Net income (excluding undistributed S-Corporation earnings)				4,781			$ 4,781
Foreign currency translation adjustment					(33)		(33)
Unrealized holding gains on certain investments (net of tax of $235)					307		307
Reclassification adjustment for realized holding gains on certain investments (net of tax benefit of $178)					(246)		(246)
Effect of immaterial poolings			106	(26)			
Common stock dividends declared				(222)			
Issuance of common stock			745				
Tax benefit from employee stock options			394				
Adjustment to conform pooled companies' fiscal year				170			
Other			(9)	(2)	11		19
Total comprehensive income							**$ 4,828**
Balance at September 30, 1999	**–**	**31**	**7,961**	**6,188**	**(244)**	**13,936**	
Net income				1,219			$ 1,219
Foreign currency translation adjustment					(185)		(185)
Reclassification of foreign currency translation losses realized upon spin-off of Avaya					64		64
Unrealized holding gains on certain investments (net of tax of $124)					190		190
Reclassification adjustment for realized holding gains on certain investments (net of tax benefit of $126)					(194)		(194)
Common stock dividends declared				(254)			
Issuance of common stock			1,397				
Tax benefit from employee stock options			1,064				
Issuance of common stock and conversion of stock options for acquisitions		3	9,901				
Other			45	(15)	2		2
Spin-off of Avaya			6	(1,009)	2		
Total comprehensive income							**$ 1,096**
Balance at September 30, 2000	**–**	**34**	**20,374**	**6,129**	**(365)**	**26,172**	
Net loss				(16,198)			$ (16,198)
Foreign currency translation adjustment (net of tax benefit of $16 related to temporary investments in foreign operations)					(30)		(30)
Reclassification of foreign currency translation losses realized upon the sale of foreign entities (net of tax of $2)					(3)		(3)
Unrealized holding losses on certain investments (net of tax benefit of $72)					(95)		(95)
Reclassification adjustment for realized holding gains and impairment losses on certain investments (net of tax of $32)					50		50
Cumulative effect of accounting change (SFAS 133)					11		11
Agere initial public offering			922				
Preferred stock dividends and accretion			(28)				
Common stock dividends declared				(205)			
Tax benefit from employee stock options			18				
Issuance of common stock			234				
Compensation on equity-based awards			87				
Other			95	2	(9)		(9)
Total comprehensive loss							**$(16,274)**
Balance at September 30, 2001	**$ –**	**$34**	**$21,702**	**$(10,272)**	**$(441)**	**$11,023**	

See Notes to Consolidated Financial Statements.

LUCENT TECHNOLOGIES INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

(Dollars in Millions)	*Years ended September 30,*		
	2001	2000	1999
OPERATING ACTIVITIES			
Net income (loss)	$(16,198)	$ 1,219	$ 4,789
Less: Income (loss) from discontinued operations	(3,172)	(214)	1,112
Extraordinary gain	1,182	–	–
Cumulative effect of accounting changes	(38)	–	1,308
Income (loss) from continuing operations	(14,170)	1,433	2,369
Adjustments to reconcile income (loss) from continuing operations to net cash used in operating activities, net of effects of acquisitions and dispositions of businesses:			
Non-cash portion of business restructuring charges and asset impairments	9,322	–	127
Business restructuring reversal	–	(5)	(108)
Depreciation and amortization	2,536	1,667	1,282
Provision for uncollectibles and customer financings	2,249	505	66
Tax benefit from employee stock options	18	1,064	394
Deferred income taxes	(5,935)	491	936
Purchased in-process research and development	–	559	2
Net pension and postretirement benefit credit	(1,137)	(822)	(481)
Adjustment to conform pooled companies' fiscal years	–	11	170
Other adjustments for non-cash items	495	(258)	65
Changes in operating assets and liabilities:			
Decrease (increase) in receivables	3,627	(1,626)	(3,150)
Decrease (increase) in inventories and contracts in process	881	(2,242)	(1,631)
(Decrease) increase in accounts payable	(759)	263	636
Changes in other operating assets and liabilities	(548)	(1,743)	(2,296)
Net cash used in operating activities from continuing operations	**(3,421)**	**(703)**	**(1,619)**
INVESTING ACTIVITIES			
Capital expenditures	(1,390)	(1,915)	(1,387)
Proceeds from the sale or disposal of property, plant and equipment	177	26	78
Dispositions of businesses	2,615	250	16
Proceeds from the sale of manufacturing operations	572	–	–
Acquisitions of businesses – net of cash acquired	–	(52)	(176)
Sales or maturity of investments	57	820	1,358
Purchases of investments	(101)	(680)	(872)
Other investing activities	21	(8)	(83)
Net cash provided by (used in) investing activities from continuing operations	**1,951**	**(1,559)**	**(1,066)**
FINANCING ACTIVITIES			
Net borrowings under credit facilities	3,500	–	–
Net (repayments of) proceeds from other short-term borrowings	(2,147)	1,355	705
Payment of credit facility fees	(119)	–	–
Issuance of long-term debt	302	72	2,193
Repayments of long-term debt	(754)	(387)	(11)
Issuance of redeemable convertible preferred stock	1,831	–	–
Issuance of common stock	222	1,444	725
Dividends paid on common stock	(204)	(255)	(222)
Other financing activities	(6)	–	(40)
Net cash provided by financing activities from continuing operations	**2,625**	**2,229**	**3,350**
Effect of exchange rate changes on cash and cash equivalents	4	10	41
Net cash provided by (used in) continuing operations	1,159	(23)	706
Net cash used in discontinued operations	(236)	(196)	(164)
Net increase (decrease) in cash and cash equivalents	923	(219)	542
Cash and cash equivalents at beginning of year	1,467	1,686	1,144
Cash and cash equivalents at end of year	**$ 2,390**	**$ 1,467**	**$ 1,686**

See Notes to Consolidated Financial Statements.

Notes to Consolidated Financial Statements

(Dollars in Millions, Except Per Share Amounts)

1. Summary of Significant Accounting Policies

Basis of Consolidation

The consolidated financial statements include all majority-owned subsidiaries in which Lucent Technologies Inc. ("Lucent" or "the Company") exercises control. Investments in which Lucent exercises significant influence, but which it does not control (generally a 20% to 50% ownership interest), are accounted for under the equity method of accounting. All material intercompany transactions and balances have been eliminated. Except as otherwise noted, all amounts and disclosures have been restated to reflect only Lucent's continuing operations (see Note 3).

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying disclosures. Actual results could differ from those estimates. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the consolidated financial statements in the period they are determined to be necessary.

Foreign Currency Translation

For operations outside the U.S. that prepare financial statements in currencies other than the U.S. dollar, results of operations and cash flows are translated at average exchange rates during the period, and assets and liabilities are translated at end-of-period exchange rates. Translation adjustments are included as a separate component of accumulated other comprehensive income (loss) in shareowners' equity.

Revenue Recognition

Revenue from product sales of hardware and software is generally recognized when persuasive evidence of an agreement exists, delivery has occurred, the fee is fixed and determinable, and collection of the resulting receivable, including receivables of customers to which Lucent has provided customer financing, is probable. The determination of whether the collectibility of receivables is reasonably assured is based upon an assessment of the creditworthiness of the customers and Lucent's ability to sell the receivable. In instances where collection or sale of a receivable is not reasonably assured, revenue and the related costs are deferred. The value allocated to elements in a multiple element arrangement is based on objective evidence of relative fair values of each element. Services revenues are generally recognized at time of performance. Revenues and estimated profits on long-term contracts are generally recognized under the percentage-of-completion method of accounting using either a units-of-delivery or a cost-to-cost methodology. Profit estimates are revised periodically based on changes in facts; any losses on contracts are recognized immediately. Lucent makes certain sales through multiple distribution channels including resellers and distributors. For products sold through these distribution channels, revenue is generally recognized when the product is sold by the reseller or distributor to the end user.

Research and Development and Software Development Costs

Research and development costs are charged to expense as incurred. However, the costs incurred for the development of computer software that will be sold, leased or otherwise marketed are capitalized when technological feasibility has been established. These capitalized costs are subject to an ongoing assessment of recoverability based on anticipated future revenues and changes in hardware and software technologies. Costs that are capitalized include direct labor and related overhead.

Amortization of capitalized software development costs begins when the product is available for general release. Amortization is provided on a product-by-product basis on the straight-line method over periods not exceeding two years. Unamortized capitalized software development costs determined to be in excess of net realizable value of the product are expensed immediately.

Effective October 1, 1999, Lucent adopted Statement of Position 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use" ("SOP 98-1"). As a result, certain costs of computer software developed or obtained for internal use have been capitalized as part of other assets and are amortized over a three-year period. The impact of adopting SOP 98-1 was a reduction of costs and operating expenses of $206 for the fiscal year ended September 30, 2000.

Cash and Cash Equivalents

All highly liquid investments with original maturities of three months or less are considered to be cash equivalents. These primarily consist of money market funds and to a lesser extent certificates of deposit and commercial paper.

Inventories

Inventories are stated at the lower of cost (determined principally on a first-in, first-out basis) or market.

Contracts in Process

Contracts in process are stated at cost plus accrued profits less progress billings. Net contracts in process balances include unbilled receivables of $358 and $1,272 at September 30, 2001 and 2000, respectively, which are generally billable and collectible within one year.

Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is determined using a combination of accelerated and straight-line methods over the estimated useful lives of the various asset classes. Useful lives for buildings and building improvements, furniture and fixtures and machinery and equipment principally range from 10 to 40 years, five to 10 years and two to 10 years, respectively.

Financial Instruments

Lucent uses various financial instruments, including foreign exchange forward and option contracts and interest rate swap agreements to manage risk to Lucent by generating cash flows that offset the cash flows of certain transactions in foreign currencies or underlying financial instruments in relation to their amount and timing. Lucent's derivative financial instruments are for purposes other than trading. Lucent's non-derivative financial instruments include letters of credit, commitments to extend credit and guarantees of debt. See Note 5 and Note 15 for further discussions on derivative financial instruments and hedging activities.

Lucent's investment portfolio consists of equity investments accounted for under the cost and equity methods as well as equity investments in publicly held companies that are generally concentrated in the high-technology communications industry. These investments are included in other assets. Marketable equity securities with readily determinable fair values are classified as available-for-sale securities and reported at fair value. Unrealized gains and losses on the changes in fair value of these securities are reported, net of tax, as a component of accumulated other comprehensive income (loss) until sold (see Note 8). At the time of sale, any such gains or losses are recognized in Other income (expense) – net. All equity investments are periodically reviewed to determine if declines in fair value below cost basis are other-than-temporary. Significant and sustained decreases in quoted market prices, a series of historic and projected operating losses by the investee or other factors are considered as part of the review. If the decline in fair value has been determined to be other-than-temporary, an impairment loss is recorded in Other income (expense) – net and the individual security is written down to a new cost basis.

Securitizations and Transfers of Financial Instruments

Sales, transfers and securitizations of financial instruments are accounted for under Statement of Financial Accounting Standards ("SFAS") No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" ("SFAS 140"). From time to time, Lucent may sell trade receivables and notes receivable with or without recourse and/or discounts in the normal course of business. The receivables are removed from the Consolidated Balance Sheet at the time they are sold. Sales and transfers that do not meet the criteria for surrender of control under SFAS 140 are accounted for as secured borrowings.

The value assigned to undivided interests retained in securitized trade receivables is based on the relative fair values of the interest retained and sold in the securitization. Fair values are measured by the present value of estimated future cash flows of the securitization facility. See Note 16 for further discussions on securitizations and transfers of financial instruments.

Goodwill and Other Acquired Intangibles

Goodwill and other acquired intangibles are amortized on a straight-line basis over the periods benefited, principally in the range of five to 10 years. Goodwill is the excess of the purchase price over the fair value of identifiable net assets acquired in business combinations accounted for as purchases.

Impairment of Goodwill and Other Long-Lived Assets

Goodwill and other long-lived assets are reviewed for impairment whenever events such as product discontinuance, plant closures, product dispositions or other changes in circumstances indicate that the carrying amount may not be recoverable. When such events occur, Lucent compares the carrying amount of the assets to undiscounted expected future cash flows. If this comparison indicates that there is an impairment, the amount of the impairment is typically calculated using discounted expected future cash flows. The discount rate applied to these cash flows is based on Lucent's weighted average cost of capital, which represents the blended after-tax costs of debt and equity.

Reclassifications

Certain prior year amounts have been reclassified to conform to the fiscal year 2001 presentation.

2. Business Restructuring Charges and Asset Impairments

On January 24, 2001 and on July 24, 2001, Lucent announced phase I and phase II of its restructuring program. Under the restructuring program, Lucent exited certain non-strategic wireless, optical networking and switching and access product lines and streamlined its cost structure in various businesses and corporate operations. This resulted in a pretax charge to earnings totaling $11,416 for the year ended September 30, 2001. The charge includes restructuring costs of $4,767 and asset write-downs of $6,649. Asset write-downs include inventory write-downs of $1,259, which are recorded as a component of Costs. Lucent expects to complete the restructuring program by the end of fiscal year 2002.

The following table displays the activity and balances of the restructuring reserve account for the year ended September 30, 2001:

		Deductions		*September 30,*
	Total Charge	*Net cash payments*	*Non-cash charges*	*2001 reserve*
RESTRUCTURING COSTS				
Employee separations	$ 3,440	$ 179	$ 2,673	$ 588
Contract settlements	944	334	–	610
Facility closings	304	8	–	296
Other	79[(a)]	(46)[(a)]	–	125
Total restructuring costs	4,767	475	2,673	1,619
ASSET WRITE-DOWNS				
Goodwill and other acquired intangibles	4,081	–	4,081	–
Inventory[(b)]	1,259	–	1,259	–
Capitalized software	362	–	362	–
Property, plant and equipment, net	425	–	425	–
Other	522	–	522	–
Total asset write-downs	6,649	–	6,649	–
Total	**$11,416**	**$475**	**$9,322**	**$1,619**

(a) Includes proceeds from the sale of a product line.

(b) At September 30, 2001, the unutilized inventory reserve for restructuring was $689.

Employee Separations

Lucent recorded charges during fiscal year 2001 associated with voluntary and involuntary employee separations totaling approximately 39,000 employees, including 8,500 related to a voluntary early-retirement offer to qualified U.S. paid management employees. As of September 30, 2001, approximately 23,700 of these employees had been terminated. In addition 5,300 of employee separations since December 31, 2000, not included in above amounts, were achieved through attrition and divestiture of businesses. The majority of the remaining employee separations are expected to be completed by the end of the second fiscal quarter of 2002. Employee separations impact all of Lucent's business groups and geographic regions. Of the 39,000 employee separations, approximately 70% are management and 60% are involuntary.

The non-cash portion of the employee separations charge reflects $2,113 of net pension and postretirement termination benefits to certain U.S. employees expected to be funded through Lucent's pension assets and $560 for net pension, postretirement and postemployment benefit curtailment charges. Curtailment charges were recognized since a significant number of expected years of future service of present plan participants either were or will be eliminated (see Note 12).

Contract Settlements

Contract settlements include settlements of purchase commitments with suppliers of $508 and contract renegotiations or cancellations of contracts with customers of $436. Approximately 50% of total purchase commitments relate to the rationalization of certain optical networking products, including charges relating to the discontinuance of the Chromatis product portfolio. Customer settlements include charges associated with switching and access product rationalizations and the Company's strategic decision to limit its investment in research and development in certain wireless technologies.

Facility Closings

Facility closings reflect the costs associated with the consolidation of offices and production facilities as a result of employee separations, product rationalizations and the transition to contract manufacturing.

Goodwill and Other Acquired Intangibles

Impairment losses related to the write-down of goodwill and other acquired intangibles to their fair value was estimated by discounting the expected future cash flows. These impairment charges largely relate to the write-off of $3,707 of goodwill relating to the discontinuance of the Chromatis product portfolio, the write-off of acquired intangibles related to the impairment of the TeraBeam investment and rationalizations of products associated with the DeltaKabel, Stratus and Ignitus acquisitions (see Note 4).

Inventory

Inventory write-downs resulted primarily from optical networking, switching and access and wireless product rationalizations and discontinuances.

Other Asset Write-downs

The remainder of the asset write-downs consisted of property, plant and equipment, capitalized software and other assets associated with Lucent's product and system rationalizations resulting in sales of assets, closures and consolidation of offices, research and development facilities and factories.

3. Agere Initial Public Offering and Discontinued Operations

On December 29, 2000, Lucent completed the sale of its power systems business (see Note 4). On April 2, 2001, Agere Systems Inc. ("Agere"), Lucent's microelectronics business, completed an initial public offering ("IPO") of 600 million shares of Class A common stock, resulting in net proceeds of $3,440 to Agere. As a result of the IPO and the planned spin-off of Agere described below, Lucent recorded an increase to shareowners' equity of $922. In addition, on April 2, 2001, Morgan Stanley exercised its overallotment option to purchase an additional 90 million shares of Agere Class A common stock from Lucent. Morgan Stanley exchanged $519 of Lucent commercial paper for the Agere common shares. This transaction resulted in a gain of $141, which is included in the estimated loss on disposal of Agere. After the exercise of the overallotment option by Morgan Stanley, Lucent owned 57.8% of Agere common stock. If Lucent satisfies certain conditions and terms under its credit facilities (see Note 10), it intends to spin-off Agere through a tax-free distribution to its shareowners. The Company has historically reported Agere and the power systems business as part of a single significant segment. Accordingly, Lucent's consolidated financial statements for all periods presented have been reclassified to reflect Agere and the power systems business as a discontinued business segment in accordance with Accounting Principles Board Opinion No. 30.

On September 30, 2000, Lucent completed the spin-off of Avaya Inc., Lucent's former enterprise networks business, in a tax-free distribution to its shareowners. The historical carrying amount of the net assets transferred to Avaya was recorded as a stock dividend of $1,009. As a result of the final transfer of assets and liabilities to Avaya, the stock dividend was adjusted by $47 and reflected as a reduction to additional paid-in-capital during fiscal year 2001. This segment has also been treated as a discontinued operation.

Summarized financial information for the discontinued operations is as follows:

	Years ended September 30,		
	2001	2000	1999
REVENUES			
Agere and power systems	$ 3,838	$ 4,909	$ 3,624
Avaya	–	7,607	8,157
Total revenues	**$ 3,838**	**$12,516**	**$11,781**
INCOME (LOSS) FROM DISCONTINUED OPERATIONS (NET OF TAXES)			
Agere and power systems[(a)]	$ (151)	$ 248	$ 657
Avaya[(b)]	–	303	455
Loss on disposal of Agere[(a)]	(3,021)	–	–
Loss on disposal of Avaya[(b)]	–	(765)	–
Income (loss) from discontinued operations	**$(3,172)**	**$ (214)**	**$ 1,112**

NET ASSETS OF DISCONTINUED OPERATIONS (AGERE AND POWER SYSTEMS)	September 30, 2001	September 30, 2000
Current assets	$ 4,022	$ 1,583
Current liabilities	4,427[(c)]	949
Net current assets (liabilities) of discontinued operations	**$ (405)**	**$ 634**
Long-term assets	$ 2,625	$ 6,050
Long-term liabilities	1,323[(d)]	418
Net long-term assets of discontinued operations	**$ 1,302**	**$ 5,632**

(a) Agere and power systems' income (loss) from discontinued operations includes income tax provisions of $107, $398 and $296 for fiscal years ended September 30, 2001, 2000 and 1999, respectively.

The loss on disposal of Agere, net of a tax provision of $39, is composed of Lucent's 57.8% share of the estimated net losses and separation costs of the microelectronics business from the measurement date through the planned spin-off date, partially offset by a gain of $141 associated with Lucent's debt exchange on April 2, 2001, as noted above. The loss on disposal of Agere includes Lucent's share of a $2,762 impairment charge for goodwill and other acquired intangibles primarily associated with the product portfolios of the Ortel Corporation, Herrmann Technology, Inc., and Agere, Inc. acquisitions and costs associated with Agere's restructuring initiatives, separation expenses related to the IPO and expected spin-off and inventory provisions of $563, $99 and $409, respectively. Major components of the restructuring charge include $386 for the rationalization of under-utilized manufacturing facilities and other restructuring-related activities, and $177 for work force reductions. In addition, Agere has recorded a $538 tax valuation allowance for its deferred tax assets.

(b) Avaya's income from discontinued operations for the years ended September 30, 2000 and 1999 is net of applicable income taxes of $160 and $256, respectively. Income from discontinued operations includes an allocation of Lucent's interest expense totaling $64 and $91 for the fiscal years ended September 30, 2000 and 1999, respectively, based upon the amount of debt assumed by Avaya. Approximately $780 of commercial paper borrowings was assumed by Avaya as part of the spin-off transaction. The loss on disposal of Avaya, net of a tax benefit of $238, reflects the costs directly associated with the spin-off and the net loss of Avaya between the measurement date and the spin-off date of September 30, 2000. The loss includes those components of the Avaya reorganization plan, including a business restructuring charge and directly-related asset write-downs of $545, recorded during the year, along with transaction costs of $56 for the spin-off. Major components of this restructuring charge include $365 for employee separation and $101 for real estate consolidation.

(c) Includes $2,500 of short-term debt assumed by Agere (see Note 10) and $565 of reserves associated with Lucent's share of Agere's estimated future losses through the planned spin-off date. On October 4, 2001, Agere repaid $1,000 of this debt.

(d) Amounts are shown net of the minority interest in the net assets of Agere of $1,026 at September 30, 2001.

Summarized cash flow information for the discontinued operations is as follows:

	Years ended September 30,		
	2001	2000	1999
Net cash provided by operating activities of discontinued operations	$ 517	$ 1,640	$1,269
Net cash used in investing activities of discontinued operations	(744)	(1,366)	(812)
Net cash used in financing activities of discontinued operations	(9)	(470)	(621)
Net cash used in discontinued operations	**$(236)**	**$ (196)**	**$ (164)**

4. Business Dispositions and Combinations

Dispositions

On December 29, 2000, Lucent completed the sale of its power systems business to Tyco International Ltd. for approximately $2,538 in cash. In connection with the sale, Lucent recorded an extraordinary gain of $1,182 (net of tax expense of $780).

On August 31, 2001, Lucent received $572 from the closing of its transaction with Celestica Corporation to transition Lucent's manufacturing operations in Oklahoma City, Oklahoma and Columbus, Ohio. At closing, Lucent entered into a five-year supply agreement for Celestica to be the primary manufacturer of its switching and access and wireless networking systems products. Until the inventory is sold to an end user, inventory associated with the transaction remains in Lucent's inventory balance, with a corresponding liability for proceeds received. This inventory amounted to approximately $310 at September 30, 2001. Additionally, Lucent may be required to repurchase up to $90 of this inventory not used within one year of the transaction. The work force related to these two operations is expected to be reduced and/or transferred to Celestica. As a result, Lucent recorded non-cash termination and curtailment charges of approximately $378 during the fiscal year ended September 30, 2001, which were included as a component of Lucent's employee separation restructuring costs (see Note 2).

Acquisitions

There were no acquisitions by Lucent in the fiscal year ended September 30, 2001.

The following table presents information about acquisitions by Lucent in the fiscal years ended September 30, 2000 and 1999. All of these acquisitions were accounted for under the purchase method of accounting, and the acquired technology valuation included existing technology, purchased in-process research and development ("IPRD") and other intangibles. All IPRD charges were recorded in the quarter in which the transaction was completed. On a pro forma basis, if the fiscal year 2000 acquisitions had occurred on October 1, 1999, the amortization of goodwill and other acquired intangibles would have increased by approximately $675 for the fiscal year ended September 30, 2000.

							Amortization period (in years)		
2000	Acquisition date	Purchase price	Goodwill	Existing technology	Other intangibles	IPRD (after-tax)	Goodwill	Existing technology	Other intangibles
Spring Tide[a]	9/00	$1,315 Stock & options	$1,075	$143	$ 14	$131	7	7	7
Chromatis[b] [f]	6/00	4,756 Stock & options	4,223	n/a	186	428	7	n/a	2-7
DeltaKabel[c] [f]	4/00	52 Cash	56	n/a	n/a	n/a	6	n/a	n/a
1999									
Stratus[d] [f]	10/98	$ 917 Stock & options	$ 0	$130	$ 4	$267*	n/a	10	3
Other[e]	various	125 Cash & notes	79	14	12	23	5-10	4-7	7-8

(a) Spring Tide Networks was a provider of network switching equipment.

(b) Chromatis Networks Inc. was a supplier of metropolitan optical networking systems.

(c) DeltaKabel Telecom cv was a developer of cable modem and Internet protocol (IP) telephony products and services for the European market.

(d) Stratus Computer, Inc. was a manufacturer of fault-tolerant computer systems, acquired by Ascend Communications, Inc. ("Ascend").

(e) Other acquisitions include WaveAccess Ltd.; Quadritek Systems, Inc.; XNT Systems, Inc.; Quantum Telecom Solutions, Inc.; and InterCall Communications and Consulting, Inc.

(f) In connection with Lucent's restructuring program, an impairment charge for goodwill and other acquired intangibles was recorded in fiscal year 2001 relating to these acquisitions (see Note 2).

n/a Not applicable.

* $24 of IPRD was subsequently reversed in March 1999.

In connection with the acquisitions of Spring Tide and Chromatis, certain key employees were entitled to receive additional Lucent common stock based on the achievement of specified milestones. Lucent recorded compensation expense for these milestones when it was deemed probable that the milestones were met.

Included in the purchase price for the acquisitions was IPRD, which was a non-cash charge to earnings as this technology had not reached technological feasibility and had no future alternative use. The remaining purchase price was allocated to tangible assets and intangible assets, including goodwill and other acquired intangibles, less liabilities assumed.

The value allocated to IPRD was determined using an income approach that included an excess earnings analysis reflecting the appropriate cost of capital for the investment. Estimates of future cash flows related to the IPRD were made for each project based on Lucent's estimates of revenue, operating expenses and income taxes from the project. These estimates were consistent with historical pricing, margins and expense levels for similar products.

Revenues were estimated based on relevant market size and growth factors, expected industry trends, individual product sales cycles and the estimated life of each product's underlying technology. Estimated operating expenses, income taxes and charges for the use of contributory assets were deducted from estimated revenues to determine estimated after-tax cash flows for each project. Estimated operating expenses include cost of goods sold; selling, general and administrative expenses; and research and development expenses. The research and development expenses include estimated costs to maintain the products once they have been introduced into the market and generate revenues and costs to complete the in-process research and development.

The discount rates utilized to discount the projected cash flows were based on consideration of Lucent's weighted average cost of capital, as well as other factors including the useful life of each project, the anticipated profitability of each project, the uncertainty of technology advances that were known at the time and the stage of completion of each project.

Management is primarily responsible for estimating the fair value of the assets and liabilities acquired, and has conducted due diligence in determining the fair value. Management has made estimates and assumptions that affect the reported amounts of assets, liabilities and expenses resulting from such acquisitions. Actual results could differ from those amounts.

TeraBeam Corporation

On April 9, 2000, Lucent and TeraBeam Corporation entered into an agreement to develop TeraBeam's fiberless optical networking system that provides high-speed data networking between local and wide area networks. Under the agreement, Lucent paid cash and contributed research and development assets, intellectual property and free-space optical products, valued in the aggregate at $450. On September 26, 2001, Lucent and TeraBeam agreed to terminate most of the existing arrangements between the parties. Pursuant to this agreement, the 30% interest that Lucent holds in the venture that develops the fiberless optical networking system will be exchanged for a 15% interest in TeraBeam Corporation in the second quarter of fiscal year 2002. As a result of exiting the original arrangement and its evaluation of the restructured investment as of September 30, 2001, Lucent wrote off its remaining investment and goodwill and other acquired intangibles of $328, which is included as part of Lucent's fiscal year 2001 business restructuring charge (see Note 2).

Ignitus Communications LLC

On April 4, 2000, Lucent acquired the remaining 44% of Ignitus Communications LLC, a start-up company that focuses on high-speed optical communications at the network edge, for approximately $33. Lucent previously owned 56% of the company. In connection with Lucent's restructuring program, an impairment charge for goodwill and other acquired intangibles was recorded in fiscal year 2001 relating to the product rationalization of the technology acquired from Ignitus (see Note 2).

SpecTran Corporation

On July 21, 1999, Lucent began its cash tender offer for the outstanding shares of SpecTran Corporation, a designer and manufacturer of specialty optical fiber and fiber-optic products. The tender offer expired on August 31, 1999, and Lucent thereafter accepted and paid for shares giving it a 61% interest in SpecTran. The acquisition was accounted for under the purchase method of accounting. On February 4, 2000, Lucent acquired the remaining shares of SpecTran, resulting in a total purchase price of approximately $68. SpecTran Corporation is part of Lucent's optical fiber business, which Lucent sold on November 16, 2001 (see Note 19).

Pooling-of-Interests Mergers

The following table presents information about material mergers by Lucent accounted for under the pooling-of-interests method of accounting in the fiscal years ended September 30, 2000 and 1999:

	Merger date	*Total shares of common stock issued*	*Description of business*
2000			
Excel Switching Corporation ("Excel")	11/99	22 million	Developer of programmable switches
International Network Services ("INS") [(a)]	10/99	49 million	Provider of network consulting, design and integration services
1999			
Ascend [(b)]	6/99	371 million	Developer, manufacturer and seller of wide area networking equipment
Kenan Systems Corporation	2/99	26 million	Developer of third-party billing and customer care software

(a) INS previously had a June 30 fiscal year-end. In order to conform the fiscal year-ends for INS and Lucent, INS's results of operations and cash flows for the three months ended September 30, 1999, were not reflected in Lucent's financial statements for the first quarter of fiscal year 2000. INS's revenue and net income for the three months ended September 30, 1999 were $100 and $11, respectively. At September 30, 2000, retained earnings includes an adjustment to reflect the net income recognized by INS for the three months ended September 30, 1999.

(b) Lucent assumed Ascend stock options equivalent to approximately 65 million shares of Lucent common stock. In connection with the merger, Lucent recorded a third fiscal quarter 1999 charge to operating expenses of approximately $79 (non-tax deductible) for merger-related costs, primarily fees for investment bankers, attorneys, accountants and financial printing. For the nine months ended June 30, 1999, Ascend's historical revenue and net income of $1,610 and $66, respectively, are included in Lucent's historical revenues and income (loss) from continuing operations, respectively, for the year ended September 30, 1999. Intercompany transactions between Lucent and Ascend for the nine months ended June 30, 1999 of $138 and $86 have been eliminated from revenues and income (loss) from continuing operations, respectively, for the year ended September 30, 1999.

Lucent has also completed other pooling transactions. The historical operations of these entities were not material to Lucent's consolidated results of operations either on an individual or aggregate basis; therefore, prior periods have not been restated for these mergers.

5. Accounting Changes

Staff Accounting Bulletin 101, "Revenue Recognition in Financial Statements" ("SAB 101")

In December 1999, the Securities and Exchange Commission issued SAB 101, which provides guidance on the recognition, presentation and disclosure of revenues in financial statements. During the fourth quarter of fiscal year 2001, Lucent implemented SAB 101 retroactively to the beginning of fiscal year 2001, resulting in a cumulative effect of a change in accounting principle of a $68 loss (net of a tax benefit of $45), or $0.02 loss per basic and diluted share, and a reduction in the 2001 loss from continuing operations of $11, or $0.00 per basic and diluted share. For the fiscal year ended September 30, 2001, Lucent recognized $116 in revenue that is included in the cumulative effect adjustment as of October 1, 2000. The cumulative effect adjustment results primarily from the change in revenue recognized on intellectual property license agreements that included settlements for which there was no objective evidence of the fair value of the settlement. Under SAB 101, in the absence of objective evidence of fair value of the settlement, revenue is recognized prospectively over the remaining term of the intellectual property license agreement. In addition, revenue recognition was deferred for certain products for multiple element agreements where certain services, primarily installation and integration, were deemed to be essential to the functionality of delivered elements.

Following are pro forma amounts showing the effects if the accounting change were applied retroactively:

	Years ended September 30,	
	2000	**1999**
Income from continuing operations	$1,419	$2,333
Basic earnings per share – continuing operations	$ 0.44	$ 0.75
Diluted earnings per share – continuing operations	$ 0.43	$ 0.72
Net income	$1,151	$4,753
Basic earnings per share	$ 0.36	$ 1.53
Diluted earnings per share	$ 0.35	$ 1.48

SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133")

Effective October 1, 2000, Lucent adopted SFAS 133, and its corresponding amendments under SFAS 138. SFAS 133 requires Lucent to measure all derivatives, including certain derivatives embedded in other contracts, at fair value and to recognize them in the Consolidated Balance Sheet as an asset or liability, depending on Lucent's rights or obligations under the applicable derivative contract. For derivatives designated as fair value hedges, the changes in the fair value of both the derivative instrument and the hedged item are recorded in Other income (expense)-net. For derivatives designated as cash flow hedges, the effective portions of changes in fair value of the derivative are reported in other comprehensive income ("OCI") and are subsequently reclassified into Other income (expense)-net when the hedged item affects Other income (expense)-net. Changes

in fair value of derivative instruments not designated as hedging instruments and ineffective portions of hedges are recognized in Other income (expense)-net in the period incurred. The adoption of SFAS 133 as of October 1, 2000, resulted in a cumulative after-tax reduction in net loss of $30 (net of a $17 tax provision), or $0.01 per basic and diluted share, and an $11 credit to OCI. The reduction in net loss is primarily attributable to derivatives not designated as hedging instruments, including foreign currency embedded derivatives, equity warrants and other derivatives.

6. Supplementary Financial Information

Supplementary Statements of Operations Information:

Years ended September 30,	2001	2000	1999
DEPRECIATION AND AMORTIZATION			
Depreciation of property, plant and equipment	$ 1,065	$ 908	$ 776
Amortization of goodwill	805	283	224
Amortization of other acquired intangibles	116	79	72
Amortization of software development costs	501	395	235
Other amortization	49	2	(25)
Total depreciation and amortization	**$2,536**	**$1,667**	**$1,282**
OTHER INCOME (EXPENSE) – NET			
Interest income	$ 255	$ 118	$ 129
Minority interests in earnings of consolidated subsidiaries	(81)	(50)	(27)
Net losses from equity method investments	(60)	(31)	(3)
Other than temporary write-downs of investments	(266)	(14)	–
Loss on foreign currency transactions	(58)	(18)	(8)
Net gains on sales and settlements of financial instruments	34	347	270
Write-off of embedded derivative asset	(42)	–	–
Miscellaneous – net	(139)	(19)	(4)
Other income (expense) – net	**$ (357)**	**$ 333**	**$ 357**

Supplementary Cash Flow Information:

Years ended September 30,	2001	2000	1999
Interest payments, net of amounts capitalized	$ 490	$ 356	$ 316
Income tax payments, net	$ 161	$ 34	$ 712
ACQUISITIONS OF BUSINESSES			
Fair value of assets acquired, net of cash acquired	$ –	$ 59	$ 299
Less: Fair value of liabilities assumed	–	7	123
Acquisitions of businesses, net of cash acquired	**$ –**	**$ 52**	**$ 176**

Non-cash Transactions

On April 2, 2001, Morgan Stanley exchanged $519 of Lucent's commercial paper for 90 million shares of Agere common stock (see Note 3) and Agere assumed from Lucent $2,500 of debt maturing within one year (see Note 10).

Supplementary Balance Sheet Information:

September 30,	2001	2000
INVENTORIES		
Completed goods	$ 1,693	$ 2,810
Work in process	492	863
Raw materials	1,461	1,427
Inventories	**$3,646**	**$5,100**
PROPERTY, PLANT AND EQUIPMENT – NET		
Land and improvements	$ 320	$ 309
Buildings and improvements	3,088	3,092
Machinery, electronic and other equipment	5,636	6,109
Total property, plant and equipment	9,044	9,510
Less: accumulated depreciation	4,628	4,464
Property, plant and equipment – net	**$4,416**	**$5,046**
GOODWILL AND OTHER ACQUIRED INTANGIBLES – NET		
Goodwill	$ 1,239	$ 5,778
Other acquired intangibles	227	685
Goodwill and other acquired intangibles – net	**$1,466**	**$6,463**
INCLUDED IN OTHER ASSETS		
Capitalized software	$ 583	$ 687
Internal use software	$ 261	$ 302
INCLUDED IN OTHER CURRENT LIABILITIES		
Deferred income	$ 655	$ 287
Advance billings, progress payments and customer deposits	$ 795	$ 719

7. EARNINGS (LOSS) PER COMMON SHARE

Basic earnings (loss) per common share is calculated by dividing net income (loss) applicable to common shareowners by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) applicable to common shareowners per share further reflects all potential issuances of common stock. Amounts applicable to common shareowners reflect the dividends and accretion on Lucent's redeemable convertible preferred stock (see Note 11).

Years ended September 30,	2001	2000	1999
EARNINGS (LOSS) PER COMMON SHARE – BASIC			
Income (loss) from continuing operations	$ (4.18)	$ 0.44	$ 0.76
Income (loss) from discontinued operations	(0.93)	(0.06)	0.36
Extraordinary gain	0.35	–	–
Cumulative effect of accounting changes	(0.01)	–	0.42
Net income (loss) applicable to common shareowners	**$ (4.77)**	**$ 0.38**	**$ 1.54**
EARNINGS (LOSS) PER COMMON SHARE – DILUTED			
Income (loss) from continuing operations	$ (4.18)	$ 0.43	$ 0.74
Income (loss) from discontinued operations	(0.93)	(0.06)	0.34
Extraordinary gain	0.35	–	–
Cumulative effect of accounting changes	(0.01)	–	0.41
Net income (loss) applicable to common shareowners	**$ (4.77)**	**$ 0.37**	**$ 1.49**
WEIGHTED AVERAGE NUMBER OF COMMON SHARES (IN MILLIONS)			
Common shares – basic	3,400.7	3,232.3	3,101.8
Effect of dilutive securities:			
Stock options	–	88.5	109.5
Other	–	5.1	7.2
Weighted average number of common shares – diluted	**3,400.7**	**3,325.9**	**3,218.5**

Diluted earnings (loss) per share for the year ended September 30, 2001 does not include the effect of the following potential common shares, because their effect would reduce the loss per share from continuing operations (in millions):

Stock options	24
Redeemable convertible preferred stock	309
Other	6
Total	**339**

In addition, options where the exercise price was greater than the average market price of the common shares of 407.0 million, 41.0 million and 5.5 million for the years ended September 30, 2001, 2000 and 1999, respectively, were excluded from the computation of diluted earnings (loss) per share.

8. COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss) represents net income (loss) plus the results of certain shareowners' equity changes not reflected in the Consolidated Statements of Operations.

The after-tax components of accumulated other comprehensive income (loss) are as follows:

	Foreign currency translation adjustment	*Net unrealized holding gains/(losses) on investments*	*Minimum pension liability adjustments*	*Net unrealized holding gains/(losses) on derivative instruments*	*Total accumulated other comprehensive income (loss)*
Beginning balance, October 1, 1998	$ (280)	$ 18	$ (21)	$ –	$ (283)
Current-period change	(33)	61	11	–	39
Ending balance, September 30, 1999	(313)	79	(10)	–	(244)
Current-period change	(185)	(4)	2	–	(187)
Amounts transferred to Avaya	64	–	2	–	66
Ending balance, September 30, 2000	(434)	75	(6)	–	(365)
Cumulative effect of accounting change – SFAS 133	–	9	–	2	11
Current-period change	(33)	(45)	(8)	(1)	(87)
Ending balance, September 30, 2001	**$(467)**	**$39**	**$(14)**	**$ 1**	**$(441)**

Foreign currency translation adjustments are not generally adjusted for income taxes as they relate to indefinite investments in non-U.S. subsidiaries.

9. INCOME TAXES

The following table presents the principal reasons for the difference between the effective tax (benefit) rate on continuing operations and the U.S. federal statutory income tax (benefit) rate:

Years ended September 30,	2001	2000	1999
U.S. federal statutory income tax (benefit) rate	(35.0)%	35.0%	35.0%
State and local income tax (benefit) rate, net of federal income tax effect	(3.8)%	1.9%	2.8%
Foreign earnings and dividends taxed at different rates	2.4 %	(0.4)%	(1.0)%
Research credits	(1.0)%	(4.5)%	(3.1)%
Acquisition-related costs [(a)]	9.0 %	10.3%	4.8%
Other differences – net	(0.4)%	(3.1)%	(0.4)%
Effective income tax (benefit) rate	**(28.8)%**	**39.2%**	**38.1%**

(a) Includes non-tax deductible IPRD, goodwill amortization and impairments (including goodwill write-offs recognized under the restructuring program), and merger-related costs.

The following table presents the U.S. and non-U.S. components of income (loss) from continuing operations before income taxes and the provision (benefit) for income taxes:

	Years ended September 30,		
	2001	2000	1999
INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES			
U.S.	$ (19,089)	$ 2,055	$ 3,360
Non-U.S.	(815)	302	465
Income (loss) from continuing operations before income taxes	**$(19,904)**	**$2,357**	**$3,825**
PROVISION (BENEFIT) FOR INCOME TAXES			
Current			
Federal	$ 21	$ 159	$ 362
State and local	–	9	(14)
Non-U.S.	180	265	172
Subtotal	201	433	520
Deferred			
Federal	(5,183)	405	761
State and local	(679)	85	201
Non-U.S.	(73)	1	(26)
Subtotal	(5,935)	491	936
Provision (benefit) for income taxes	**$ (5,734)**	**$ 924**	**$1,456**

The components of deferred tax assets and liabilities are as follows:

	September 30,	
	2001	2000
DEFERRED INCOME TAX ASSETS		
Bad debt and customer financing reserves	$ 1,004	$ 82
Inventory reserves	685	314
Business restructuring reserves	632	–
Other operating reserves	536	407
Postretirement and other benefits	2,386	2,352
Net operating loss/credit carryforwards	2,538	240
Other	636	364
Valuation allowance	(742)	(197)
Total deferred tax assets	**$7,675**	**$3,562**
DEFERRED INCOME TAX LIABILITIES		
Pension	$ 1,971	$ 2,480
Property, plant and equipment	5	417
Other	521	734
Total deferred tax liabilities	**$2,497**	**$3,631**

As of September 30, 2001, Lucent had tax credit carryforwards of $898 and federal, state and local, and non-U.S. net operating loss carryforwards of $1,640 (tax-effected), most of which expire primarily after the year 2019. As of September 30, 2001, Lucent has recorded valuation allowances totaling $742 against these carryforwards, primarily in certain state and foreign jurisdictions in which Lucent has concluded it is more likely than not that these carryforwards would not be realized. Although realization is not assured, Lucent has concluded that it is more likely than not that the remaining deferred tax assets will be realized based on the scheduling of deferred tax liabilities and projected taxable income. The amount of the net deferred tax assets actually realized, however, could vary if there are differences in the timing or amount of future reversals of existing deferred tax liabilities or changes in the actual amounts of future taxable income.

Lucent has not provided for U.S. deferred income taxes or foreign withholding taxes on $4,180 of undistributed earnings of its non-U.S. subsidiaries as of September 30, 2001, since these earnings are intended to be reinvested indefinitely. It is not practical to estimate the amount of additional taxes that might be payable on such earnings.

10. Debt Obligations

	September 30,	
	2001	2000
DEBT MATURING WITHIN ONE YEAR		
Commercial paper	$ –	$ 2,475
Long-term debt	–	750
Revolving credit facilities (5.7% weighted average interest rate)	1,000	–
Other	135	243
Total debt maturing within one year	**$1,135**	**$3,468**

Weighted average interest rates for commercial paper were 7.4% and 6.3% for the years ended September 30, 2001 and 2000, respectively. Weighted average interest rates for revolving credit facilities were 6.0% for the year ended September 30, 2001.

On February 22, 2001, Lucent completed arrangements for $6,500 of Credit Facilities with financial institutions. These Credit Facilities consist of a replacement for the 364-day $2,000 Credit Facility that expired on February 22, 2001 and a new 364-day $2,500 assumable Credit Facility for Agere ("Assumable Credit Facility"). In addition to these two Credit Facilities, Lucent amended an existing $2,000 Credit Facility expiring in February 2003. Under the 364-day $2,000 Credit Facility, any loans outstanding at maturity may be extended by Lucent to February 26, 2003. The interest rate on the Credit Facilities is based on LIBOR rates plus a spread, which is dependent on Lucent's credit rating. Lucent borrowed $2,500 under the Assumable Credit Facility, which was assumed by Agere on April 2, 2001, the closing of the Agere IPO.

On August 16, 2001, Lucent entered into an amendment to each of the Credit Facilities ("Amendments"). The Amendments modified the financial covenants and certain other conditions and terms, including those necessary to allow the distribution of Agere stock to Lucent shareowners.

The Credit Facilities are secured by liens on substantially all of Lucent's assets ("Collateral"), including the pledge of the Agere stock owned by Lucent. Certain other existing financings and obligations are, and certain future financings and obligations could be, similarly secured during the time the Collateral arrangements for the Credit Facilities are in effect. The Credit Facilities contain affirmative and negative covenants, including financial covenants requiring the maintenance of specified consolidated minimum net worth and earnings before interest, taxes, depreciation and amortization ("EBITDA") levels as defined in the Credit Facilities. In addition, in the event a subsidiary defaults on its debt, as defined in the Credit Facilities, it would constitute a default under Lucent's Credit Facilities.

The total lending commitments under the Credit Facilities are reduced if certain debt reduction transactions are undertaken or if additional funds are generated from specified non-operating sources in excess of $2,500. These sources of funds include the proceeds received from issuing redeemable convertible preferred stock, the proceeds received from the sale of the optical fiber business

(see Note 19), $519 of debt reduction from a debt for equity exchange (see Note 3) and other specified types of transactions. The first $2,000 in excess of the amount above would result in the termination of the 364-day $2,000 Credit Facility. Additional amounts would reduce the total lending commitments under the remaining $2,000 Credit Facility that expires in February 2003, however, the lending commitments under the facility that expires in February 2003, can be reduced to no less than $1,500. After the sale of the optical fiber business on November 16, 2001, Lucent had generated $4,500 from specified non-operating sources, which resulted in a reduction in the total lending commitments on November 20, 2001 to approximately $2,000.

The pledge of Agere stock owned by Lucent can be released and the distribution can occur at Lucent's request if the following terms and conditions as defined under the Credit Facilities are met by Lucent:

- no event of default exists under the Credit Facilities;
- generate positive EBITDA for the fiscal quarter immediately preceding the distribution;
- meet a minimum current asset ratio;
- receipt of $5,000 in cash from certain non-operating sources; and
- the 364-day $2,000 Credit Facility has been terminated and the $2,000 Credit Facility, expiring in February 2003, has been reduced to $1,750 or less.

Lucent cannot resume payment of dividends on its common stock unless it achieves certain credit ratings or EBITDA levels and no event of default exists under the Credit Facilities. Payment of dividends on the common stock is limited to the rate of $0.02 per share per quarter. Lucent is permitted to pay cash dividends on its redeemable convertible preferred stock (see Note 11) if no event of default exists under the Credit Facilities.

	September 30,	
	2001	2000
LONG-TERM DEBT		
6.90% notes due July 15, 2001	$ –	$ 750
7.25% notes due July 15, 2006	750	750
5.50% notes due November 15, 2008	500	500
6.50% debentures due January 15, 2028	300	300
6.45% debentures due March 15, 2029	1,360	1,360
7.70% notes due May 19, 2010	20	20
8.00% notes due May 18, 2015	25	25
11.755% notes due July 1, 2006	330	–
Other (8.1% and 6.9% weighted average interest rates, respectively)	56	116
Total long-term debt	**3,341**	**3,821**
Less: Unamortized discount	38	41
Amounts maturing within one year	29	750
Long-term debt	**$3,274**	**$3,030**

Lucent has an effective shelf registration statement for the issuance of debt securities up to $1,800, of which $1,755 remains available at September 30, 2001.

Aggregate maturities, by year, of the $3,341 in total long-term debt obligations at September 30, 2001 for fiscal year 2002 through fiscal year 2006 and thereafter were $29, $33, $48, $44, $950 and $2,237, respectively.

11. Redeemable Convertible Preferred Stock

Lucent has 250,000,000 shares of preferred stock authorized. On August 6, 2001, Lucent designated and sold 1,885,000 shares of non-cumulative 8% redeemable convertible preferred stock having an initial liquidation preference of $1,000 per share, subject to accretion as described below, in a private placement, resulting in net proceeds of $1,831. The redeemable convertible preferred stock has an annual dividend rate of 8%, payable semi-annually in cash or Lucent common stock at Lucent's option. Any unpaid dividends will increase the liquidation preference at an accretion rate of 10% per year, calculated on a semi-annual basis. From and after the earlier of the Agere spin-off or May 6, 2002, at the holder's option, each share of convertible preferred stock is convertible into Lucent's common stock at an initial conversion price of $7.48 per share, subject to adjustment under certain circumstances, including the Agere spin-off. Although Lucent is prohibited from exercising this right under the current terms of the Credit Facilities, Lucent can, at its option, require all holders to exchange their shares of redeemable convertible preferred stock for convertible subordinated debentures having terms substantially similar to the preferred stock. The redeemable convertible preferred stock is redeemable, at Lucent's option after August 15, 2006 and at the option of the holders on August 2 of 2004, 2007, 2010 and 2016. Provided certain criteria are met, Lucent has the option to redeem the convertible preferred stock for cash or its common stock at a 5% discount from the then current market price or a combination of cash and shares of its common stock. Lucent is obligated to redeem all outstanding preferred shares on August 1, 2031. The initial carrying value is being accreted to liquidation value as a charge to shareowners' equity over the earliest redemption period of three years. Holders of the preferred stock have no voting rights except as required by law, and rank junior to Lucent's debt obligations. In addition, upon dissolution or liquidation of Lucent, holders are entitled to the liquidation preference plus any accrued and unpaid dividends prior to any distribution of net assets to common shareowners.

12. Employee Benefit Plans

Pension and Postretirement Benefits

Lucent maintains defined benefit pension plans covering the majority of its employees and retirees, and postretirement benefit plans for retirees that include health care and dental benefits and life insurance coverage. In fiscal year 2001, Lucent recorded final adjustments to the pension and postretirement asset and obligation amounts that were transferred to Avaya on September 30, 2000. The following information summarizes activity in the pension and postretirement benefit plans for the entire Company, including discontinued operations:

	Pension benefits September 30,		*Postretirement benefits September 30,*	
	2001	**2000**	**2001**	**2000**
CHANGE IN BENEFIT OBLIGATION				
Benefit obligation at October 1	$ 26,113	$ 27,401	$ 8,242	$ 8,604
Service cost	316	478	35	67
Interest cost	1,926	1,915	604	601
Actuarial losses	1,434	370	761	33
Amendments	9	(1)	(58)	–
Benefits paid	(2,788)	(2,294)	(709)	(651)
Settlements	(3)	–	(10)	–
Termination benefits	1,954	–	197	–
Impact of curtailments	715	–	288	–
Benefit obligation assumed by Avaya	174	(1,756)	48	(412)
Benefit obligation at September 30	**$29,850**	**$26,113**	**$ 9,398**	**$ 8,242**
CHANGE IN PLAN ASSETS				
Fair value of plan assets at October 1	$ 45,262	$ 41,067	$ 4,557	$ 4,467
Actual (loss) return on plan assets	(6,830)	9,791	(827)	654
Company contributions	25	19	17	8
Benefits paid	(2,788)	(2,294)	(709)	(651)
Assets transferred from (to) Avaya	259	(2,984)	36	(255)
Other (including transfer of assets from pension to postretirement plans)	(389)	(337)	366	334
Fair value of plan assets at September 30	**$35,539**	**$45,262**	**$ 3,440**	**$ 4,557**
Funded (unfunded) status of the plan	$ 5,689	$ 19,149	$ (5,958)	$ (3,685)
Unrecognized prior service cost (credit)	1,228	2,086	(135)	49
Unrecognized transition asset	(103)	(322)	–	–
Unrecognized net (gain) loss	(1,790)	(14,499)	1,035	(1,208)
Net amount recognized	**$ 5,024**	**$ 6,414**	**$(5,058)**	**$(4,844)**
Amounts recognized in the Consolidated Balance Sheets consist of:				
Prepaid pension costs	$ 4,958	$ 6,238	$ –	$ –
Prepaid pension costs allocated to discontinued operations	122	202	–	–
Accrued benefit liability	(73)	(37)	(4,972)	(4,786)
Accrued benefit liability allocated to discontinued operations	(2)	–	(86)	(58)
Intangible asset	5	5	–	–
Accumulated other comprehensive income	14	6	–	–
Net amount recognized	**$ 5,024**	**$ 6,414**	**$(5,058)**	**$(4,844)**

Pension plan assets include $17 and $102 of Lucent common stock at September 30, 2001 and 2000, respectively. Postretirement plan assets include $1 and $3 of Lucent common stock at September 30, 2001 and 2000, respectively.

In fiscal year 2001, Lucent recorded charges totaling $2,151 for pension and postretirement termination benefits in connection with voluntary early-retirement offers and other involuntary terminations as part of the business restructuring (see Note 2). Of this amount, $2,113 reflected termination charges associated with Lucent's business restructuring, $28 was associated with Agere's restructuring (discontinued operations) and $10 was associated with Lucent's supplemental pension plan. In fiscal year 2001, Lucent recorded charges of $660 for pension and postretirement curtailments; of which $632 was included in the net business restructuring curtailment charge (see Note 2) and $28 was associated with reductions in postretirement benefits for active management employees.

Components of Net Periodic Benefit Cost:

	Years ended September 30,		
	2001	**2000**	**1999**
PENSION COST (CREDIT)			
Service cost	$ 316	$ 478	$ 509
Interest cost on projected benefit obligation	1,926	1,915	1,671
Expected return on plan assets	(3,373)	(3,229)	(2,957)
Amortization of unrecognized prior service costs	326	362	461
Amortization of transition asset	(222)	(300)	(300)
Amortization of net (gain) loss	(387)	(197)	2
Subtotal	(1,414)	(971)	(614)
Termination benefits	1,954	–	–
Curtailments	562	–	–
Settlements	(12)	–	–
Net pension cost (credit)	**$1,090**	**$ (971)**	**$ (614)**
DISTRIBUTION OF NET PENSION COST (CREDIT)			
Continuing operations	$ 1,064	$(1,113)	$ (779)
Discontinued operations	26	142	165
Net pension cost (credit)	**$1,090**	**$ (971)**	**$ (614)**
POSTRETIREMENT COST			
Service cost	$ 35	$ 67	$ 80
Interest cost on accumulated benefit obligation	604	601	537
Expected return on plan assets	(352)	(338)	(308)
Amortization of unrecognized prior service costs	22	37	53
Amortization of net (gain) loss	(25)	(12)	6
Subtotal	284	355	368
Termination benefits	197	–	–
Curtailments	98	–	–
Settlements	(5)	–	–
Net postretirement benefit cost	**$ 574**	**$ 355**	**$ 368**
DISTRIBUTION OF NET POSTRETIREMENT BENEFIT COST			
Continuing operations	$ 564	$ 291	$ 298
Discontinued operations	10	64	70
Net postretirement benefit cost	**$ 574**	**$ 355**	**$ 368**
PENSION AND POSTRETIREMENT BENEFITS WEIGHTED AVERAGE ASSUMPTIONS AS OF SEPTEMBER 30			
Discount rate	7.0%	7.5%	7.25%
Expected return on plan assets	9.0%	9.0%	9.0%
Rate of compensation increase	4.5%	4.5%	4.5%

Effective October 1, 1998, Lucent changed its method for calculating the market-related value of plan assets used in determining the expected return-on-plan-asset component of annual net pension and postretirement benefit costs. Under the previous accounting method, the calculation of the market-related value of plan assets included only interest and dividends immediately, while all other realized and unrealized gains and losses were amortized on a straight-line basis over a five-year period. The new method used to calculate market-related value includes immediately an amount based on Lucent's historical asset returns and amortizes the difference between that amount and the actual return on a straight-line basis over a five-year period.

The cumulative effect of this accounting change related to periods prior to fiscal year 1999 of $2,150 ($1,308 after-tax, or $0.42 and $0.41 earnings per basic and diluted share, respectively) is a one-time, non-cash credit to fiscal year 1999 earnings. This accounting change also resulted in a reduction in benefit costs in the year ended September 30, 1999 that increased income by $427 ($260 after-tax, or $0.08 earnings per basic and diluted share) as compared with the previous accounting method.

In 1999, Lucent changed its pension plan benefit for management, technical pay plan, and non-represented occupational employees hired on or after January 1, 1999, and certain U.S. employees of companies acquired since October 1, 1996, who were not participating in a defined benefit pension plan. These employees receive a different pension benefit, known as an account balance program, effective January 1, 2000. Expenses related to the account balance program are included in the previous pension cost table.

Lucent has several non-pension postretirement benefit plans. For postretirement health care benefit plans, Lucent assumed an 8.6% weighted average annual health care cost trend rate for 2002, gradually declining to 4.9% (excluding postretirement dental benefits, the annual medical cost trend rate would be 9.1% in 2002 gradually declining to 5.0%). The assumed health care cost trend rate has a significant effect on the amounts reported. A one-percentage-point change in the assumed health care cost trend rate would have the following effects on the entire Company, including discontinued operations:

	1 Percentage Point	
	Increase	*Decrease*
Effect on total of service and interest cost components	$ 25	$ 22
Effect on postretirement benefit obligation	$360	$321

Savings Plans

Lucent's savings plans allow employees to contribute a portion of their compensation on a pretax and/or after-tax basis in accordance with specified guidelines. Lucent matches a percentage of the employee contributions up to certain limits. Savings plan expense amounted to $150, $228 and $318 for the years ended September 30, 2001, 2000 and 1999, respectively. Lucent's savings plan expense charged to continuing operations was $125, $161 and $222 for the years ended September 30, 2001, 2000 and 1999, respectively.

Employee Stock Ownership Plan

Lucent's leveraged Employee Stock Ownership Plan ("ESOP") previously funded the employer contributions to the Long-Term Savings and Security Plan for non-management employees. The ESOP obligation is reported as a reduction in additional paid-in capital. During 2001, the remaining shares of Lucent common stock in the ESOP were allocated to participants.

13. Stock Compensation Plans

Lucent has stock-based compensation plans under which outside directors and certain employees receive stock options and other equity-based awards. The plans provide for the grant of stock options, stock appreciation rights, performance awards, restricted stock awards and other stock unit awards.

Stock options generally are granted with an exercise price equal to 100% of the market value of a share of common stock on the date of grant, have two-to-10-year terms and vest within four years from the date of grant. Subject to customary antidilution adjustments and certain exceptions, the total number of shares of common stock authorized for option grants under the plans, including options granted in acquisitions, was 963 million shares at September 30, 2001.

In connection with certain of Lucent's acquisitions, outstanding stock options held by employees of acquired companies became exercisable, according to their terms, for Lucent common stock effective at the acquisition date. These options did not reduce the shares available for grant under any of Lucent's other option plans. For acquisitions accounted for as purchases, the fair value of these options was generally included as part of the purchase price. As of July 1, 2000, Lucent began recording deferred compensation related to unvested options held by employees of companies acquired in a purchase acquisition, in accordance with the Financial Accounting Standards Board ("FASB") Interpretation No. 44. Unamortized deferred compensation expense was $5 and $34 at September 30, 2001 and 2000, respectively. The deferred expense calculation and future amortization is based on the graded vesting schedule of the awards.

Lucent established an Employee Stock Purchase Plan ("ESPP") effective October 1, 1996. Under the terms of this ESPP, eligible employees could have up to 10% of eligible compensation deducted from their pay to purchase common stock. The per share purchase price was 85% of the average high and low per share trading price of common stock on the New York Stock Exchange ("NYSE") on the last trading day of each month. In fiscal years 2001, 2000 and 1999, 17.6 million, 7.8 million and 7.5 million shares, respectively, were purchased under this ESPP and the employer stock purchase plans of acquired companies, at weighted average per share prices of $10.04, $46.75 and $43.60, respectively. This ESPP expired on June 30, 2001.

Effective July 1, 2001, Lucent established a new ESPP ("2001 ESPP"). Under the terms of the 2001 ESPP, eligible employees may have up to 10% of eligible compensation deducted from their pay to purchase common stock during an offering period, consisting of four purchase periods, generally six months long. An employee may purchase up to 500 shares on the last trading date of each purchase period. The per share purchase price is 85% of the average high and low per share trading price of common stock on the NYSE on either the employee's entry date for the relevant offering period, or on the last trading day of the relevant purchase period, whichever is lower. The amount that may be offered pursuant to this new plan is 250 million shares. As of September 30, 2001, no shares were purchased under the 2001 ESPP.

Lucent has adopted the disclosure requirements of SFAS No. 123, "Accounting for Stock-Based Compensation," ("SFAS 123") and, as permitted under SFAS 123, applies Accounting Principles Board Opinion No. 25 ("APB 25") and related interpretations in accounting for its plans. Compensation expense recorded under APB 25 was $147, $49 and $50 for the years ended September 30, 2001, 2000 and 1999, respectively. If Lucent had elected to adopt the optional recognition provisions of SFAS 123 for its stock option and purchase plans, net income (loss) and earnings (loss) per share would have been changed to the pro forma amounts indicated below:

	Years ended September 30,		
	2001	2000	1999
NET INCOME (LOSS)			
As reported	$(16,198)	$1,219	$4,789
Pro forma	$(17,172)	$ 452	$4,239
EARNINGS (LOSS) PER SHARE-BASIC			
As reported	$ (4.77)	$ 0.38	$ 1.54
Pro forma	$ (5.05)	$ 0.14	$ 1.37
EARNINGS (LOSS) PER SHARE-DILUTED			
As reported	$ (4.77)	$ 0.37	$ 1.49
Pro forma	$ (5.05)	$ 0.13	$ 1.27

The pro forma information presented above includes Lucent's share of Agere's compensation expense related to Agere stock options issued to Agere employees subsequent to the IPO. As of September 30, 2001, Agere had 142.8 million stock options outstanding at a weighted average exercise price per share of $5.81.

The fair value of stock options used to compute pro forma net income (loss) and earnings (loss) per share disclosures is the estimated fair value at grant date using the Black-Scholes option-pricing model with the following assumptions:

	Years ended September 30,		
	2001	2000	1999
Dividend yield	0.49%	0.23%	0.10%
Expected volatility – Lucent	60.2%	39.2%	33.8%
– Acquisitions [(a)]	n/a	55.3%	58.2%
Risk-free interest rate	4.9%	6.5%	5.2%
Expected holding period (in years)	2.4	2.9	3.7

(a) Pre-merger assumptions for companies acquired in a pooling-of-interests.
n/a Not applicable.

The fair value of the employee's purchase rights under the 2001 ESPP is calculated using the Black-Scholes model, with the following assumptions for fiscal year 2001: dividend yield of 0%; expected life of four, 10, 16 and 22 months corresponding to each purchase period in the initial offering period; expected volatility of 85% for the four- and 10-month purchase periods and 104% for the 16- and 22-month periods; and risk-free interest rates ranging from 3.2% to 4.1% in each period. The weighted average fair value of those purchase rights granted in fiscal year 2001 was $3.53.

The weighted average fair value of stock options, calculated using the Black-Scholes option-pricing model, granted during the years ended September 30, 2001, 2000 and 1999 is $4.59, $16.15 and $16.65 per share, respectively.

Presented below is a summary of the status of Lucent stock options and the related activity for the years ended September 30, 2001, 2000 and 1999:

	Shares (in thousands)	*Weighted average exercise price per share*
Options outstanding at October 1, 1998	**267,133**	**$19.40**
Granted/assumed[(a)]	61,944	47.68
Exercised	(30,951)	12.20
Forfeited/expired	(11,834)	23.16
Options outstanding at September 30, 1999	**286,292**	**$26.15**
Granted/assumed[(a)]	285,798	47.95
Exercised	(74,963)	15.38
Forfeited/expired	(38,815)	41.56
Options outstanding at September 30, 2000	**458,312**	**$40.20**
Options outstanding at September 30, 2000 after spin-off adjustments[(b)]	431,509	$ 39.34
Granted	347,557	12.56
Exercised	(10,496)	4.73
Forfeited/expired	(85,957)	37.77
Options outstanding at September 30, 2001[(c)]	**682,613**	**$26.43**

(a) Includes options converted in acquisitions.

(b) Effective with the spin-off of Avaya on September 30, 2000, unvested Lucent stock options held by Avaya employees were converted into Avaya stock options. For remaining unexercised Lucent stock options, the number of Lucent stock options and the exercise price were adjusted to preserve the intrinsic value of the stock options that existed prior to the spin-off.

(c) Lucent stock options held by Agere employees will convert to Agere stock options upon Lucent's intended spin-off of Agere.

The following table summarizes the status of stock options outstanding and exercisable at September 30, 2001:

	Stock options outstanding			*Stock options exercisable*	
Range of exercise prices per share	*Shares (in thousands)*	*Weighted average remaining contractual life (years)*	*Weighted average exercise price per share*	*Shares (in thousands)*	*Weighted average exercise price per share*
$0.01 to $11.72	143,826	5.0	$ 7.87	50,405	$ 9.45
$11.73 to $12.15	131,566	4.5	$ 12.14	50,110	$ 12.14
$12.16 to $23.18	131,917	5.6	$ 16.57	46,419	$ 17.24
$23.19 to $42.18	144,679	3.6	$ 37.72	106,015	$ 39.88
$42.19 to $101.73	130,625	8.3	$ 58.73	52,730	$ 58.32
Total	**682,613**		**$26.43**	**305,679**	**$30.06**

Other stock unit awards are granted under certain award plans. The following table presents the total number of shares of common stock represented by awards granted to employees for the years ended September 30, 2001, 2000 and 1999:

	Years ended September 30,		
	2001	2000	1999
Other stock unit awards granted (in thousands)	5,400	858	532
Weighted average market value of shares granted during the period	$13.64	$59.23	$31.82

14. Operating Segments

Lucent operates in the global telecommunications networking industry and designs, develops, manufactures and services communication systems, software and related products. Lucent has reported the results of operations related to Agere, its power systems business and Avaya as discontinued operations (see Note 3). Agere and the power systems business were previously disclosed within the Microelectronics and Communications Technologies segment. Avaya was previously disclosed as the Enterprise Networks segment. Lucent's remaining operations include two reportable segments: Products and Services. The two reportable segments are managed separately. The Products segment provides public networking systems and software to telecommunications service providers and public network operators around the world and optical fiber for applications in the communications and computing industries. The Services segment includes the full life cycle of planning and design, consulting and integration support services as well as network engineering, provisioning, installation and warranty support. Prior years' data has been reclassified to reflect the current segment structure.

Performance measurement and resource allocation for the reportable operating segments are based on many factors. The primary financial measure is contribution margin, which includes the revenues, costs and expenses directly controlled by the reportable segment. In addition, contribution margin includes allocations of the provision for uncollectibles and customer financings, the related assets of which are managed on a common basis. Contribution margin for reportable segments excludes certain personnel costs including those related to pension and postretirement and certain other costs related to shared services such as general corporate functions and regional sales and marketing, which are managed on a common basis in order to realize economies of scale and efficient use of resources. Contribution margin for reportable segments also excludes acquisition-related costs such as goodwill and other acquired intangibles amortization, IPRD and other costs from business acquisitions and, in fiscal year 2001, business restructuring charges and asset impairments. However, the related goodwill and acquired technology asset balances are reflected in each reportable segment and in Other as appropriate. The accounting policies of the reportable segments are essentially the same as those applied in the consolidated financial statements to the extent that the related items are included within contribution margin (see Note 1). Intersegment sales are based on current market prices and are not material. All intersegment profit is eliminated in consolidation.

During July 2001, Lucent announced that it is realigning its business into two customer focused segments: an Integrated Network Solutions unit, targeting wireline customers, and a Mobility Solutions unit, targeting wireless customers, which will result in a change in its reportable segments during the first quarter of fiscal year 2002.

The following tables present Lucent's revenues and contribution margin by reportable operating segment and a reconciliation of the totals reported for the contribution margin of the segments to Operating income (loss):

	Years ended September 30,		
	2001	**2000**	**1999**
EXTERNAL REVENUES			
Products	$ 16,847	$ 23,361	$ 21,822
Services	4,162	4,926	4,211
Total reportable segments	21,009	28,287	26,033
Other[a]	285	617	960
Total external revenues	**$ 21,294**	**$28,904**	**$26,993**
CONTRIBUTION MARGIN			
Products	$ (3,448)	$ 5,015	$ 7,031
Services	(501)	531	685
Total reportable segments	(3,949)	5,546	7,716
Business restructuring charges and asset impairments	(11,416)	–	–
Acquisition/integration-related costs	–	(620)	(514)
Goodwill and other acquired intangibles amortization	(921)	(362)	(296)
Regional sales and marketing expenses	(2,046)	(2,444)	(2,309)
Other[a]	(697)	246	(811)
Operating income (loss)	**$(19,029)**	**$ 2,366**	**$ 3,786**

(a) Other primarily includes the results from other smaller units, eliminations of internal business and unallocated costs of shared services. In addition, Other includes the Company's remaining consumer products business in fiscal years 2000 and 1999, which was sold in the second quarter of fiscal year 2000.

Supplemental Segment Information:

	Years ended September 30,		
	2001	**2000**	**1999**
ASSETS			
Products	$ 7,479	$ 13,738	$ 7,677
Services	633	721	326
Total reportable segments[a]	8,112	14,459	8,003
Other[b]	25,552	33,053	26,243
Total assets	**$ 33,664**	**$47,512**	**$34,246**
CAPITAL EXPENDITURES			
Products	$ 870	$ 1,068	$ 845
Services	28	88	31
Total reportable segments	898	1,156	876
Other[b]	492	759	511
Total capital expenditures	**$ 1,390**	**$ 1,915**	**$ 1,387**
DEPRECIATION AND AMORTIZATION			
Products	$ 1,046	$ 995	$ 778
Services	58	43	28
Total reportable segments [c]	1,104	1,038	806
Other[b]	1,432	629	476
Total depreciation and amortization	**$ 2,536**	**$ 1,667**	**$ 1,282**

(a) Assets included in reportable segments consist primarily of inventory, property, plant and equipment and goodwill and other acquired intangibles.

(b) Other consists principally of cash and cash equivalents, deferred income taxes, receivables, prepaid pension costs, property, plant and equipment supporting corporate and research operations, other assets and net assets from discontinued operations.

(c) Depreciation and amortization for reportable segments excludes goodwill and other acquired intangibles amortization, which is included in Other.

Products and Services Revenues

The table below presents external revenues for groups of similar products and services:

	Years ended September 30,		
	2001	**2000**	**1999**
Switching and access	$ 5,598	$ 10,767	$ 10,482
Optical networking	3,206	3,298	3,551
Wireless	5,234	6,108	5,502
Optical fiber	2,023	1,842	1,149
Services	4,162	4,926	4,211
Other [(a)]	1,071	1,963	2,098
Totals	**$21,294**	**$28,904**	**$26,993**

(a) Principally includes billing and customer care software products, messaging products and, in fiscal years 2000 and 1999, the consumer products business.

Geographic Information

	External revenues [(a)] Years ended September 30,			Long-lived assets [(b)] September 30,		
	2001	**2000**	**1999**	**2001**	**2000**	**1999**
U.S.	$ 13,776	$ 19,829	$ 18,407	$ 5,261	$ 10,283	$ 4,200
Non-U.S. countries	7,518	9,075	8,586	621	1,226	1,137
Totals	**$21,294**	**$28,904**	**$26,993**	**$ 5,882**	**$11,509**	**$ 5,337**

(a) Revenues are attributed to geographic areas based on the location of customers.

(b) Represents property, plant and equipment, net and goodwill and other acquired intangibles, net.

Concentrations

Historically, Lucent has relied on a limited number of customers for a substantial portion of its total revenues. Revenues from Verizon accounted for approximately 17%, 14% and 11% of consolidated revenues in the years ended September 30, 2001, 2000 and 1999, respectively, principally in the Products segment. Revenues from AT&T accounted for approximately 11% and 16% of consolidated revenues in the years ended September 30, 2000 and 1999, respectively, principally in the Products segment. Lucent expects a significant portion of its future revenues to continue to be generated by a limited number of customers. The loss of any of these customers or any substantial reduction in orders by any of these customers could materially and adversely affect Lucent's operating results. Lucent does not have a concentration of available sources of supply materials, labor, services or other rights that, if eliminated suddenly, could impact its operations severely. The transition of manufacturing operations to several contract manufacturers may cause a concentration in fiscal year 2002 (see Note 17).

15. Financial Instruments

Fair Values

The carrying values of cash and cash equivalents, investments, receivables, payables and debt maturing within one year contained in the Consolidated Balance Sheets approximate fair value.

The carrying values of foreign exchange forward and option contracts at September 30, 2001 equals their fair value (see Derivative Financial Instruments) and the carrying values and estimated fair values of foreign exchange forward and option contracts at September 30, 2000 were $31 and $32, respectively, for assets and $8 and $13, respectively, for liabilities.

The carrying value and estimated fair value of long-term debt at September 30, 2001 were $3,274 and $2,324, respectively, and at September 30, 2000 were $3,030 and $2,731, respectively.

Fair values of foreign exchange forward and option contracts and long-term debt are determined using quoted market rates.

Credit Risk and Market Risk

By their nature, all financial instruments involve risk, including credit risk for non-performance by counterparties. The contract or notional amounts of these instruments reflect the extent of involvement Lucent has in particular classes of financial instruments. The maximum potential loss may exceed any amounts recognized in the Consolidated Balance Sheets. However, Lucent's maximum exposure to credit loss in the event of non-performance by the other party to the financial instruments for commitments to extend credit and financial guarantees is limited to the amount drawn and outstanding on those instruments.

Exposure to credit risk is controlled through credit approvals, credit limits and continuous monitoring procedures and reserves for losses are established when deemed necessary. Lucent seeks to limit its exposure to credit risks in any single country or region, although Lucent's customers are primarily in the telecommunications service provider industry.

All financial instruments inherently expose the holders to market risk, including changes in currency and interest rates. Lucent manages its exposure to these market risks through its regular operating and financing activities and when appropriate, through the use of derivative financial instruments.

Derivative Financial Instruments

Foreign Currency Risk

Lucent conducts its business on a multinational basis in a wide variety of foreign currencies. The objective of Lucent's foreign currency risk management policy is to preserve the economic value of cash flows in non-functional currencies. Toward this end, Lucent's policy is to hedge all significant booked and firmly committed cash flows identified as creating foreign currency exposure on a rolling 12-month basis. In addition, Lucent typically hedges a portion of its exposure resulting from identified anticipated cash flows, providing the flexibility to deal with the variability of longer-term forecasts as well as changing market conditions, in which the cost of hedging may be excessive relative to the level of risk involved.

To manage this risk, Lucent enters into various foreign exchange forward and option contracts. In some cases, Lucent may hedge foreign exchange risk in certain sales and purchase contracts by embedding terms in the contracts that affect the ultimate amount of cash flows under the contract. Principal currencies hedged as of September 30, 2001 are as follows:

	Forward and option contracts		*Embedded foreign currency derivative instruments*	
Currency	*Notional amount*	*Fair value asset (liability)*	*Notional amount*	*Fair value asset*
Euros	$488	$4	$ 9	$ –
Danish kroner	235	2	–	–
Brazilian real	163	(4)	27	9
Australian dollar	132	6	–	–
New Zealand dollar	89	4	–	–
Japanese yen	23	(6)	–	–

Lucent's policy is to designate certain freestanding foreign currency derivatives as hedging instruments under SFAS 133 against its inter-company and external foreign-currency-denominated loans. These exposures make up a large proportion of the notional value of Lucent's total foreign currency risk and are well defined as to amounts and timing of repayments. The derivatives hedging these exposures are designated as cash flow hedging instruments for anticipated cash flows not to exceed 12 months. Lucent will continue to hedge all other types of foreign currency risk to preserve the economic cash flows of the Company in accordance with corporate risk management policies but generally does not expect to designate related derivative instruments as hedges under SFAS 133 for cost/benefit reasons. Accordingly, the changes in fair value of these un-designated freestanding foreign currency derivative instruments are recorded in other income (expense) – net in the period of change and have not been material to Lucent due to the short maturities of these instruments.

Lucent's foreign currency embedded derivatives consist of sales and purchase contracts with cash flows indexed to changes in or denominated in a currency that neither party to the contract uses as their functional currency. Changes in the fair value of these embedded derivatives were not significant during the year ended September 30, 2001.

Prior to the adoption of SFAS 133, foreign exchange forward contracts were designated as hedges for firmly committed or forecasted sales and purchases that were expected to occur in less than one year. Gains and losses on all derivative contracts were either deferred in other current assets and liabilities or were recognized in other income (expense) – net depending upon the nature of the transaction hedged and the type of derivative instrument used. These gains and losses were not material to the consolidated financial statements at September 30, 2000.

Interest Rate Risk

Lucent uses a combination of financial instruments, including medium-term and short-term financings, variable-rate debt instruments and to a lesser extent, interest rate swaps to manage its interest rate mix of the total debt portfolio and related overall cost of borrowing. To manage this mix in a cost-effective manner, Lucent, from time to time, may enter into interest rate swap agreements, in which it agrees to exchange various combinations of fixed and/or variable interest rates based on agreed upon notional amounts. The objective of maintaining this mix of fixed and floating rate debt allows Lucent to manage its overall value of cash flows attributable to its debt instruments. There were no material interest rate swaps in effect at September 30, 2001 and 2000.

Other Derivatives

From time to time, Lucent may obtain warrants to purchase equity securities in other companies to complement its investment portfolio. Warrants that provide for net share settlement are considered to be derivative instruments and are generally not eligible to be designated as hedging instruments as there is no corresponding underlying exposure. The fair value of these warrants was not material at September 30, 2001.

Non-Derivative and Off-Balance Sheet Instruments

Requests for providing commitments to extend credit and financial guarantees are reviewed and approved by senior management. Management regularly reviews all outstanding commitments, letters of credit and financial guarantees, and the results of these reviews are considered in assessing the adequacy of Lucent's reserve for possible credit and guarantee losses.

The following table presents Lucent's non-derivative and off-balance sheet instruments for amounts drawn, available but not drawn and not available to be drawn. These instruments may expire without being drawn upon. Therefore, the amounts available but not drawn and not available do not necessarily represent future cash flows. The amounts drawn on these instruments are generally collateralized by substantially all of the assets of the respective creditors.

	September 30, 2001		
	Total loans and guarantees	*Loans*	*Guarantees*
Drawn commitments	$ 2,956	$ 2,528	$ 428
Available but not drawn	1,447	1,411	36
Not available	911	655	256
Total	**$5,314**	**$4,594**	**$ 720**

	September 30, 2000		
	Total loans and guarantees	*Loans*	*Guarantees*
Drawn commitments	$ 2,034	$ 1,263	$ 771
Available but not drawn	3,872	3,270	602
Not available	2,196	2,121	75
Total	**$8,102**	**$6,654**	**$1,448**

Commitments to Extend Credit

Commitments to extend credit to third parties are conditional agreements generally having fixed expiration or termination dates and specific interest rates and purposes. In certain situations, credit may not be available for draw down until certain conditions precedent are met.

Guarantees of Debt

From time to time, Lucent guarantees the financing for product purchases by customers. Requests for providing such guarantees are reviewed and approved by senior management. Certain financial guarantees are assigned to a third-party reinsurer.

Letters of Credit

Letters of credit are purchased guarantees that ensure Lucent's performance or payment to third parties in accordance with specified terms and conditions, which amounted to $900 and $897 as of September 30, 2001 and 2000, respectively. The estimated fair value of letters of credit are $12 and $2 as of September 30, 2001 and 2000, respectively, which are valued based on fees paid to obtain the obligations.

16. SECURITIZATIONS AND TRANSFERS OF FINANCIAL INSTRUMENTS

In June 2001, Lucent established a $750 revolving accounts receivable securitization facility expiring in June 2003. Under the terms of the facility, Lucent may sell an undivided interest in collateralized accounts receivable from specified customers in exchange for cash and a subordinated retained interest in the remaining outstanding accounts receivables. At September 30, 2001, unrelated third parties held an undivided interest of $286 in the collateralized accounts receivables. The balance of retained interests is included in Receivables and varies based on changes in Lucent's credit ratings and the credit ratings of the customers included in the securitization facility, changes in the sufficiency of eligible accounts receivable and concentration of credit risk among obligors. Accordingly, unfavorable changes in these factors require Lucent to repurchase undivided interests in securitized accounts receivable and favorable changes in the factors allow Lucent to sell additional undivided interests in accounts receivable. In order to maintain the facility level, Lucent must continue to generate eligible accounts receivable sufficient to support such level under the terms of the facility. This facility was reduced to $500 on October 19, 2001.

Lucent services these securitized receivables for a fee that approximates Lucent's cost of servicing and such fees were not significant. The investors in the securitized receivables have no recourse to Lucent's other assets as a result of debtors' defaults except for the retained interests in the collateralized accounts receivable.

The following table provides the cash flows in the year ended September 30, 2001 related to this securitization facility:

Proceeds from receivables initially securitized	$ 435
Proceeds from collections reinvested in revolving securitization	1,913
Repurchases of undivided interests	182
Average securitized balance during the 94 days that receivables were securitized in 2001	1,188

The following table provides the valuation of retained interests at September 30, 2001:

Total securitized balance	$1,277
Fair value of retained interests in outstanding receivables	939
Discount for time value	7
Net reserve for credit losses	13

Retained interests are valued based on the historical payment patterns and the discount rate implicit in the underlying invoices. The expected reserve for credit losses is 1.27%. A discount is imputed based on the expected number of days that receivables will remain outstanding and a discount rate commensurate with the risks involved. Assuming hypothetical simultaneous unfavorable variations of up to 20% in credit losses and the discount rate used, the pretax impact on the value of retained interests would not be significant.

In September 2000, Lucent and a third-party financial institution arranged for the creation of a non-consolidated Special Purpose Trust ("Trust") for the purpose of allowing Lucent from time to time to sell on a limited-recourse basis up to a maximum of $970 of customer finance loans and receivables ("Loans") at any given point in time through a wholly owned bankruptcy-remote subsidiary, which in turn would sell the Loans to the Trust. Lucent had originally intended to periodically sell Loans to the Trust, however, due to Lucent's credit downgrade in February 2001, Lucent is unable to sell additional Loans to the Trust, as defined by agreements between Lucent and the Trust. Lucent has also agreed, in the case of foreign currency denominated Loans and Loans with a fixed interest rate, to indemnify the Trust for foreign exchange losses and losses due to movements in interest rates (if any) if hedging instruments have not been entered into for such Loans. Lucent will receive a fee from the Trust for either arranging hedging instruments or providing the indemnity. Lucent will continue to service, administer and collect the Loans on behalf of the Trust and receive a fee for performance of these services until the Loans are either fully collected or sold by the Trust to an unrelated third party. Lucent also receives a fee for referring Loans to the Trust that the Trust purchased from Lucent. Cash flows received from (paid to) the Trust during 2001 and 2000 were as follows:

	Years ended September 30,	
	2001	2000
Proceeds from sales of loans	$ 382	$575
Repurchases of loans	(355)	–
Losses on sales of loans and other costs	(7)	(4)
Fees received	6	–
Servicing advances	(8)	–
Reimbursements of servicing advances	8	–

In September 1999, a subsidiary of Lucent sold approximately $625 of accounts receivable from one large non-U.S. customer to a non-consolidated qualified special purpose entity ("QSPE") which, in turn, sold an undivided ownership interest in these receivables to entities managed by an unaffiliated financial institution. Additionally, Lucent transferred a designated pool of qualified accounts receivable of approximately $700 to the QSPE as collateral for the initial sale. During December 1999, Lucent repurchased $408 of the $625 of accounts receivable, the previously reported arrangement was terminated and Lucent established a new arrangement whereby its subsidiary sold $750 of accounts receivable (including the repurchased receivables) to a consortium of banks with limited recourse.

17. Commitments and Contingencies

In the normal course of business, Lucent is subject to proceedings, lawsuits and other claims, including proceedings under laws and government regulations related to environmental, labor, product and other matters. Such matters are subject to many uncertainties, and outcomes are not predictable with assurance. Consequently, the ultimate aggregate amount of monetary liability or financial impact with respect to these matters at September 30, 2001, cannot be ascertained. While these matters could affect the operating results of any one quarter when resolved in future periods and while there can be no assurance with respect thereto, management believes that after final disposition, any monetary liability or financial impact to Lucent, from matters other than those described in the next paragraph, beyond that provided for at September 30, 2001 would not be material to the annual consolidated financial statements.

Lucent and certain of its former officers are defendants in several purported shareowner class action lawsuits for alleged violations of federal securities laws, which have been consolidated in a single action. Specifically, the complaint alleges, among other things, that beginning in late October 1999, Lucent and certain of its officers misrepresented Lucent's financial condition and failed to disclose material facts that would have an adverse impact on Lucent's future earnings and prospects for growth. This action seeks compensatory and other damages, and costs and expenses associated with the litigation. This action is in the early stages and Lucent is unable to determine its potential impact on the consolidated financial statements. Lucent intends to defend this action vigorously. In July 2001, a purported class action complaint was filed under ERISA alleging, among other things, that Lucent and certain unnamed officers breached their fiduciary duties with respect to Lucent's employee savings plans claiming that the defendants were aware that Lucent stock was inappropriate for retirement investment and continued to offer such stock as a plan investment option. The complaint seeks damages, injunctive and equitable relief, interest and fees and expenses associated with the litigation. In August 2001, a separate purported class action complaint was filed under ERISA alleging, among other things, that Lucent breached its fiduciary duties with respect to its employee benefit and compensation plans by offering Lucent stock as an investment to employees participating in the plans despite the fact that Lucent allegedly knew it was experiencing significant business problems. The August complaint seeks a declaration that Lucent breached its fiduciary duties to plan participants, an order compelling Lucent to return all losses to the plans, injunctive relief to prevent future breaches of fiduciary duties, as well as costs and expenses associated with litigation. Both actions are in the early stages and the Company is unable to determine the potential impact of either case on the consolidated financial statements. Lucent intends to defend these actions vigorously.

Separation Agreements

In connection with the formation of Lucent from certain units of AT&T Corp. and the associated assets and liabilities of those units and AT&T's distribution of its remaining interest in Lucent to its shareowners, Lucent, AT&T and NCR Corporation executed and delivered the Separation and Distribution Agreement, dated as of February 1, 1996, as amended and restated, and certain related agreements. The Separation and Distribution Agreement, among other things, provides that Lucent will indemnify AT&T and NCR for all liabilities relating to Lucent's business and operations and for all contingent liabilities relating to Lucent's business and operations or otherwise assigned to Lucent. In addition to contingent liabilities relating to the present or former business of Lucent, any contingent liabilities relating to AT&T's discontinued computer operations (other than those of NCR) were assigned to Lucent. The Separation and Distribution Agreement provides for the sharing of contingent liabilities not allocated to one of the parties, in the following proportions: AT&T: 75%, Lucent: 22%, and NCR: 3%. The Separation and Distribution Agreement also provides that each party will share specified portions of contingent liabilities related to the business of any of the other parties that exceed specified levels.

In connection with the spin-off of Avaya, Lucent and Avaya executed and delivered a Contribution and Distribution Agreement ("CDA") that provides for indemnification by each company with respect to contingent liabilities primarily relating to their respective businesses or otherwise assigned to each, subject to certain sharing provisions. In the event the aggregate value of all amounts paid by each company, in respect of any single contingent liability or any set or group of related contingent liabilities, is in excess of $50 each company will share portions in excess of the threshold amount based on agreed-upon percentages. The CDA also provides for the sharing of certain contingent liabilities, specifically: (1) any contingent liabilities that are not primarily contingent liabilities of Lucent or contingent liabilities associated with the businesses attributed to Avaya; (2) certain specifically identified liabilities, including liabilities relating to terminated, divested or discontinued businesses or operations; and (3) shared contingent liabilities within the meaning of the Separation and Distribution Agreement with AT&T Corp.

In connection with the intended spin-off of Agere and the contribution to it of certain businesses Lucent and Agere entered into a Separation and Distribution Agreement ("SDA") that provides for indemnification by each company with respect to contingent liabilities primarily relating to their respective businesses or otherwise assigned to each, subject to certain sharing provisions. In the event the aggregate value of all amounts paid by each company, in respect of any single contingent liability or any set or group of related contingent liabilities, is in excess of net insurance proceeds, each company will share portions in excess of the threshold amount based on agreed-upon percentages. The SDA also provides for the sharing of certain contingent liabilities, specifically: (1) any contingent liabilities that are not primarily contingent liabilities of Lucent or contingent liabilities associated with the businesses attributed to Agere; (2) certain specifically identified liabilities, including liabilities relating to terminated, divested or discontinued businesses or operations; and (3) shared contingent liabilities within the meaning of the Separation and Distribution Agreement with AT&T Corp.

Other Commitments

In connection with the intended spin-off of Agere, Lucent entered into a purchase agreement that governs the purchase of goods and services by Lucent from Agere. Under the agreement, Lucent committed to purchase at least $2,800 of products from Agere over a three-year period beginning February 1, 2001. In limited circumstances, Lucent's purchase commitment may be reduced or the term may be extended. For the period February 1, 2001 through September 30, 2001, Lucent's purchases under this agreement were $325. Agere and Lucent are currently discussing ways to restructure Lucent's obligations under the agreement.

In connection with Lucent's transaction with Celestica (see Note 4), Lucent entered into a five-year supply agreement whereby Celestica will be the primary manufacturer for Lucent's switching and access and wireless products in North America.

Environmental Matters

Lucent's current and historical operations are subject to a wide range of environmental protection laws. In the United States, these laws often require parties to fund remedial action regardless of fault. Lucent has remedial and investigatory activities under way at numerous current and former facilities. In addition, Lucent was named a successor to AT&T as a potentially responsible party ("PRP") at numerous "Superfund" sites pursuant to the Comprehensive Environmental Response, Compensation and Liability Act of 1980 ("CERCLA") or comparable state statutes. Under the Separation and Distribution Agreement with AT&T, Lucent is responsible for all liabilities primarily resulting from or relating to the operation of Lucent's business as conducted at any time prior to or after the Separation from AT&T including related businesses discontinued or disposed of prior to the Separation, and Lucent's assets including, without limitation, those associated with these sites. In addition, under such Separation and Distribution Agreement, Lucent is required to pay a portion of contingent liabilities paid out in excess of certain amounts by AT&T and NCR, including environmental liabilities.

It is often difficult to estimate the future impact of environmental matters, including potential liabilities. Lucent records an environmental reserve when it is probable that a liability has been incurred and the amount of the liability is reasonably estimable. This practice is followed whether the claims are asserted or unasserted. Management expects that the amounts reserved will be paid out over the periods of remediation for the applicable sites, which typically range from five to 30 years. Reserves for estimated losses from environmental remediation are, depending on the site, based primarily on internal or third-party environmental studies and estimates as to the number, participation level and financial viability of any other PRPs, the extent of the contamination and the nature of required remedial actions. Accruals are adjusted as further information develops or circumstances change. The amounts provided for in Lucent's consolidated financial statements for environmental reserves are the gross undiscounted amounts of such reserves, without deductions for insurance or third-party indemnity claims. In those cases where insurance carriers or third-party indemnitors have agreed to pay any amounts and management believes that collectibility of such amounts is probable, the amounts are reflected as receivables in the consolidated financial

statements. Although Lucent believes that its reserves are adequate, there can be no assurance that the amount of capital expenditures and other expenses which will be required relating to remedial actions and compliance with applicable environmental laws will not exceed the amounts reflected in Lucent's reserves or will not have a material adverse effect on Lucent's financial condition, results of operations or cash flows. Any possible loss or range of possible loss that may be incurred in excess of that provided for at September 30, 2001 cannot be estimated.

Lease Commitments

Lucent leases land, buildings and equipment under agreements that expire in various years through 2020. Rental expense, net of sublease rentals, under operating leases was $476, $420 and $341 for the years ended September 30, 2001, 2000 and 1999, respectively. Future minimum lease payments due under non-cancelable operating leases at September 30, 2001 for fiscal year 2002 through fiscal year 2006 and thereafter were $304, $248, $205, $165, $117 and $727, respectively.

18. Recent Pronouncements

In June 2001, the FASB issued SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets." Under these new standards, all acquisitions subsequent to June 30, 2001 must be accounted for under the purchase method of accounting, and purchased goodwill is no longer amortized over its useful life. Rather, goodwill will be subject to a periodic impairment test based upon its fair value.

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations" ("SFAS 143"). SFAS 143 establishes accounting standards for recognition and measurement of a liability for the costs of asset retirement obligations. Under SFAS 143, the costs of retiring an asset will be recorded as a liability when the retirement obligation arises, and will be amortized to expense over the life of the asset.

In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS 144"). SFAS 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets and discontinued operations.

Lucent is currently evaluating the impact of these pronouncements to determine the effect, if any, they may have on the consolidated financial position and results of operations. Lucent is required to adopt each of these standards in the first quarter of fiscal year 2003.

19. Subsequent Event– Sale of Optical Fiber Business

On November 16, 2001, Lucent completed the sale of its optical fiber business to The Furukawa Electric Co., Ltd. for $2,300, approximately $200 of which was in CommScope, Inc. securities. The transaction will result in a gain in the first quarter of fiscal year 2002. In addition, Lucent entered into an agreement on July 24, 2001 to sell two Chinese joint ventures – Lucent Technologies Shanghai Fiber Optic Co., Ltd. and Lucent Technologies Beijing Fiber Optic Cable Co., Ltd. – to Corning Incorporated for $225. This transaction, which is subject to U.S. and foreign governmental approvals and other customary closing conditions, is expected to close by the end of the first quarter of fiscal year 2002.

20. Quarterly Information (Unaudited)

	First	*Second*	*Third*	*Fourth*[j]	*Total*
YEAR ENDED SEPTEMBER 30, 2001 AS RESTATED FOR SAB 101					
Revenues	$ 4,346	$ 5,907	$ 5,886	$ 5,155	**$ 21,294**
Gross margin	$ 681	$ 485	$ 829	$ 63	**$ 2,058**
Loss from continuing operations	$(1,575)	$(3,388)[b]	$(1,878)[c]	$(7,329)[d]	**$(14,170)**
Loss from discontinued operations	(5)	(308)	(1,360)	(1,499)	**(3,172)**
Loss before extraordinary item and cumulative effect of accounting changes	$(1,580)	$(3,696)	$(3,238)	$(8,828)	**$(17,342)**
Net loss	$ (464)[a]	$(3,696)	$(3,238)	$(8,800)[e]	**$(16,198)**
Loss per common share – basic and diluted [f]:					
Loss from continuing operations	$ (0.47)	$ (1.00)[b]	$ (0.55)[c]	$ (2.16)[d]	**$ (4.18)**
Loss from discontinued operations	(0.00)	(0.09)	(0.40)	(0.44)	**(0.93)**
Loss before extraordinary item and cumulative effect of accounting changes	$ (0.47)	$ (1.09)	$ (0.95)	$ (2.60)	**$ (5.11)**
Net loss applicable to common shareowners	$ (0.14)[a]	$ (1.09)	$ (0.95)	$ (2.59)[e]	**$ (4.77)**
Dividends per share	$ 0.02	$ 0.02	$ 0.02	$ 0.00	**$ 0.06**
AS PREVIOUSLY REPORTED QUARTERLY					
Revenues	$ 4,354	$ 5,915	$ 5,819		
Gross margin	$ 682	$ 499	$ 814		
Loss from continuing operations	$(1,574)	$(3,380)	$(1,887)		
Net loss	$ (395)	$(3,688)	$(3,247)		
Loss per common share – basic and diluted [f]:					
Loss from continuing operations	$ (0.47)	$ (0.99)[b]	$ (0.55)[c]		
Net loss	$ (0.12)	$ (1.08)	$ (0.95)		
YEAR ENDED SEPTEMBER 30, 2000					
Revenues	$ 7,090	$ 7,230	$7, 412	$ 7,172	$ 28,904
Gross margin	$ 3,214	$ 2,939	$ 3,134	$ 2,427	$ 11,714
Income (loss) from continuing operations	$ 979[g]	$ 462	$ 286[h]	$ (294)[i]	$ 1,433
Income (loss) from discontinued operations	270	293	(587)	(190)	(214)
Net income (loss)	$ 1,249	$ 755	$ (301)	$ (484)	$ 1,219
Earnings (loss) per common share – basic:					
Income (loss) from continuing operations	$ 0.31[g]	$ 0.15	$ 0.09[h]	$ (0.09)[i]	$ 0.44
Income (loss) from discontinued operations	0.09	0.09	(0.18)	(0.05)	(0.06)
Net income (loss)	$ 0.40	$ 0.24	$ (0.09)	$ (0.14)	$ 0.38
Earnings (loss) per common share – diluted:					
Income (loss) from continuing operations	$ 0.30[g]	$ 0.14	$ 0.09[h]	$ (0.09)[f][i]	$ 0.43
Income (loss) from discontinued operations	0.08	0.09	(0.18)	(0.05)[f]	(0.06)
Net income (loss)	$ 0.38	$ 0.23	$ (0.09)	$ (0.14)[f]	$ 0.37
Dividends per share	$ 0.04	$ 0.00	$ 0.02	$ 0.02	$ 0.08

(a) Includes an extraordinary gain of $1,154 ($0.34 per basic and diluted share) related to the sale of the power systems business, a gain from a cumulative effect of accounting change of $30 ($0.01 per basic and diluted share) related to the adoption of SFAS 133 and a loss from a cumulative effect of accounting change of $68 ($0.02 loss per basic and diluted share) related to the adoption of SAB 101.

(b) Includes total business restructuring and one-time charges of $2,710, of which $536 of inventory write-downs are included in Gross margin.

(c) Includes total business restructuring and one-time charges of $684, of which $143 of inventory write-downs are included in Gross margin.

(d) Includes total business restructuring and one-time charges of $8,022, of which $580 of inventory write-downs are included in Gross margin.

(e) Includes an extraordinary gain of $28 ($0.01 per basic and diluted share) related to the sale of the power systems business.

(f) As a result of the loss reported from continuing operations, potentially dilutive securities have been excluded from the calculation of diluted earnings (loss) per share because their effect would be antidilutive. In addition, the fourth fiscal quarter loss per common share from continuing operations and the net loss per share includes the $28 impact of preferred dividends and accretion.

(g) Includes a gain of $189 associated with the sale of an equity investment and a charge of $61 primarily associated with the mergers with INS, Excel and Xedia.

(h) Includes a charge of $428 of IPRD related to the acquisition of Chromatis.

(i) Includes a charge of $131 of IPRD related to the acquisition of Spring Tide.

(j) During the fourth quarter of fiscal year 2001, Lucent implemented SAB 101 retroactively to the beginning of fiscal year 2001, resulting in a loss from a cumulative effect of accounting change of $68 ($0.02 loss per basic and diluted share). Results for the first three quarters of fiscal year 2001 have been restated. On a pro forma basis, had Lucent adopted SAB 101 prior to October 1, 2000, revenue, gross margin, loss from continuing operations and net loss for the fourth quarter of fiscal year 2000 would have been $7,220, $2,407, $306 and $496, respectively, and basic and diluted loss from continuing operations per share and net loss per share would have been $0.09 and $0.15, respectively.

Board of Directors

Paul A. Allaire
63, chairman of Xerox Corporation (document processing services and products) since 1991, and chief executive officer May 2000 to July 2001, and 1990-1999. Director, GlaxoSmithKline p.l.c.; priceline.com, Inc.; Sara Lee Corp. Lucent director since 1996.

Carla A. Hills
67, chairman and chief executive officer of Hills & Company (international consultants) since 1993. Director, American International Group, Inc.; ChevronTexaco Corp.; AOL Time Warner Inc. Lucent director since 1996.

Franklin A. Thomas
67, consultant to the TFF Study Group (nonprofit initiative assisting development in southern Africa) since 1996. Retired president of The Ford Foundation (1979-1996). Chairman of the oversight board, September 11th Fund. Director, Alcoa Inc.; Avaya Inc.; Citigroup N.A.; Conoco Inc.; Cummins Engine Company, Inc.; PepsiCo, Inc. Lucent director since 1996.

Betsy S. Atkins
46, chief executive officer of Baja Corp. (invests in early stage high-tech and life science companies). Director, Polycom, Inc.; webMethods, Inc. Member of Pension Benefit Guaranty Corp. advisory committee. Lucent director since 2000.

Henry B. Schacht
67, chairman and chief executive officer of Lucent since October 2000. Chairman (1996-1998) and chief executive officer (1996-1997) of Lucent. Chairman (1977-1995) and chief executive officer (1973-1994) of Cummins Engine Company, Inc. (diesel engines). Director and senior advisor, Warburg Pincus & Co., LLC (1995 and 1998-2000). Director, Alcoa Inc.; Avaya Inc.; Johnson & Johnson; Knoll, Inc.; The New York Times Co. Lucent director since 1996.

John A. Young
69, chairman-designate of Agere Systems Inc., the microelectronics business that Lucent proposes to spin off. Retired president and chief executive officer of Hewlett-Packard Co. (1978-1992). Director, Affymetrix Inc.; ChevronTexaco Corp.; Ciphergen Biosystems, Inc.; Fluidigm Corp.; GlaxoSmithKline p.l.c.; Perlegen Sciences, Inc. Lucent director since 1996.

Lucent Leadership

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Chairman of the Board
and Chief Executive Officer

Ben J. M. Verwaayen
Vice Chairman

Robert C. Holder
Executive Vice President

William T. O'Shea
President, Bell Labs
and Executive Vice President
Strategy and Marketing

Frank A. D'Amelio
Executive Vice President and
Chief Financial Officer

Richard J. Rawson
Senior Vice President,
General Counsel and Secretary

Operating Committee *(Led by Robert C. Holder)*

William T. O'Shea
President, Bell Labs
and Executive Vice President
Strategy and Marketing

James K. Brewington
President, Mobility Solutions

Janet G. Davidson
President, Integrated Network Solutions

Kathleen M. Fitzgerald
Senior Vice President
Public Relations and Advertising

John G. Heindel
President, Lucent Worldwide Services

Martina Hund-Mejean
Senior Vice President and Treasurer

Pamela O. Kimmet
Senior Vice President, Human Resources

John A. Kritzmacher
Senior Vice President and
Corporate Controller

Jose A. Mejia
Chief Supply Officer and
Vice President, Supply Chain Networks

Vincent J. Molinaro
Senior Vice President
Integrated Network Solutions North America
and Global Business Partner

Robert F. Scott
Acting Chief Information Officer

Information for Our Investors

Shareowner Hotline

If you are a registered shareowner and have a question about your account, or you would like to report a change in your name or address, please call Lucent's shareowner services and transfer agent, The Bank of New York, toll-free at 1 888 LUCENT6 (1 888 582-3686). If you are outside the United States, call collect at 610 312-5318. If you use a telecommunications device for the deaf (TDD) or a teletypewriter (TTY), call 1 800 711-7072. Customer service representatives are available Monday through Friday from 8 a.m. to 6 p.m. Eastern time. Shareowners also may send questions electronically to the e-mail address at The Bank of New York: **lu-shareholders-svcs@email.bony.com**

Or you may write to:
Lucent Technologies
c/o The Bank of New York
P.O. Box 11009
Church Street Station
New York, NY 10286-1009

Annual Shareowners' Meeting

The 2002 annual meeting of shareowners will be held Wednesday, Feb. 20, 2002, at 9 a.m. EST in The Playhouse Theatre, DuPont Building, 10th and Market streets, Wilmington, Del. 19801.

Internet/Telephone Voting

As a convenience, most Lucent shareowners can vote their proxies via the Internet at **http://www.proxyvote.com** or vote by phone. Instructions are in the proxy materials that you receive from your bank, broker or other holder of record. Registered shareowners also may sign up to access their annual report and proxy statement over the Internet in the future. Beneficial owners may contact the brokers, banks or other holders of record of their stock to find out whether electronic delivery is available. If you choose electronic delivery, you will not receive the paper form of the annual report and proxy statement. Instead, you will be notified by e-mail when the materials are available on the Internet.

Quarterly Earnings

Lucent usually reports its earnings during the latter part of January, April, July and October.

Direct Stock Purchase Plan

The BuyDIRECT* direct stock purchase plan provides a convenient way to purchase initial or additional shares of Lucent stock. Please call The Bank of New York directly at 1 888 LUCENT6 (1 888 582-3686) for a plan brochure and enrollment form, or write directly to the address above. Also, you can visit The Bank of New York's stock transfer Web site to view the plan brochure online or to download an enrollment form: **http://stock.bankofny.com/lucent**

Stock Data

Lucent stock is traded in the United States on the New York Stock Exchange under the ticker symbol LU.

Shares outstanding as of Oct. 1, 2001: 3,414,250,141.
Shareowners of record as of Oct. 1, 2001: 1,520,745.

Headquarters

Lucent Technologies
600 Mountain Ave.
Murray Hill, NJ 07974-0636

Copies of Reports

If you would like to order additional copies of this report, please call 1 888 LUCENT6 (1 888 582-3686). To view this report online, or to order copies of our latest filings with the U.S. Securities and Exchange Commission, visit our Investor Relations Web site at: **www.lucent.com/investor**
If you are a shareowner of record and have more than one account in your name or the same address as other shareowners of record, you may authorize us to discontinue mailings of multiple annual reports and proxy statements. If you are a shareowner of record voting over the Internet or by telephone, after you vote follow the instructions provided to discontinue future mailings of duplicate annual reports and proxy statements.

Products and Services

For information, call our special toll-free number:
1 888 4LUCENT (1 888 458-2368).

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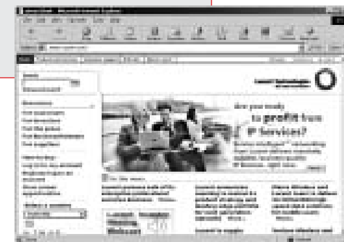

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